



Tex K. Otto photo

**One good curve  
leads to another.  
FCA Southwest  
Region drivers  
take a mid-drive  
break on Angeles  
Crest Highway.**

# Sempre Ferrari

The Official Newsletter of the Ferrari Club of America - Southwest Region

**March-April  
2004**  
Volume **11** Issue **2**



**FCASW**

## **President's Corner** by Murray Cogan

Dear FCA members:

In 1994 I purchased a 308GTB QV with 30,000 miles and at that time the major service had been recently completed. Since then I have driven another 15,000 miles and became concerned about the cam belts.

The manual recommends major service every 30,000 miles and it had been a long time since it was done. I spoke to a number of mechanics, service managers and club members about the 30,000 mile service and the consensus was that it was not only the mileage but the time span that determined when the belts should be periodically checked and also changed. I decided it was time to have the service done.

Several months ago I attended Michael Lederman's driving school at Willow Springs. Michael puts together a fantastic day with great food, excellent driving instructors and a special discount for our club members. During the day there are many opportunities to drive on the track and learn how to handle your car safely and enjoy a great day.

I am looking forward to driving my car at many club events including the Ortega run to Temecula on Feb. 29, Hearst Castle May 1, 2 and any other events during the year.

I hope to see many of our members at these great events.

ANDIAMO!!

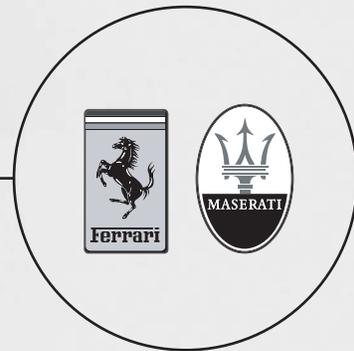
*Murray Cogan*

President

Ferrari Club of America, Southwest Region

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# Calendar of Events FCA Southwest Region event dates in bold

**FCA-SW Region Board Meetings** - unless otherwise specified -  
Second Saturday of each month at 9:00AM held at The Petersen Automotive Museum  
6060 Wilshire Blvd (at Fairfax), Los Angeles CA 90036.

## March 2004

- 6th** **Chuck Lamb's McLaren Race Shop viewing of the Australian GP.**  
4:00 PM Saturday. RSVP to Club office: 818-774-1500 ext 203.  
Info: Wally Clark 714-630-9202.
- 13th** **Southwest Region Board Meeting** 9:00AM.
- 13-14th** **Danny McKeever's Open Track Event at Willow Springs** with Pantera Club.  
Details on page 12. Info: Kevork Hazarian 818-755-9555.

## April 2004

- 3rd** **Swap Meet at Ferrari of Orange County** 7:00 AM to 12:00 noon  
Details on page 8. Info: Wally Clark 714-630-9202.
- 10th** **Southwest Region Board Meeting** 9:00AM.
- 17th** **FCA Ettinger Fun Run.** Start at Gran Touring Classics in Long Beach 10:00 AM  
tour to Boyd Coddington's shop, the Dunkel Brothers museum and lunch at an  
estate in Villa Park. Info Matt Ettinger 562-691-3620. Sign up on page 10.

## May 2004

- 1-2nd** **Ride and Drive to Hearst Castle.** Registration on page 16.  
Info: Tony Cole at 818-222-6646.
- 8th** **Southwest Region Board Meeting** 9:00AM.
- 21-22 Ride and Drive to Yosemite- Pacific Region event Details on page xx.  
info Bill Schworer 650-321-6123
- 30th** **Century City Concours** Postponed until 2005.

## June 2004

- 12th** **Southwest Region Board Meeting** 9:00AM.

## July 2004

- 10th** **Southwest Region Board Meeting** 9:00AM.
- 25th** **Picnic at the Petersen** - featuring 40 years of the 275 and 330 GT  
and honoring 50 years of Ferrari USA. Details to follow.

## August 2004

- 7th** **Southwest Region Board Meeting** 9:00AM.
- 12th** **Ride and Drive to Monterey** Info: Bill Inglis 818.907.4636.
- 13-15th Monterey Weekend.
- 14-19th** **FCA Annual Meet in Monterey.** Registration on page 21.

## September 2004

- 11th** **Southwest Region Board Meeting** 9:00AM.
- TBD** **Angeles Crest Ride and Drive.** Details to follow.

## October 2004

- 9th** **Southwest Region Board Meeting** 9:00AM.
- 17th** **Newport Concours at Strawberry Farms Golf Course.**  
Info: Wally Clark 714-630-9202.

## November 2004

- 5-7** **Drive to Furnace Creek in Death Vally.** Details to follow.
- 13th** **Southwest Region Board Meeting** 9:00AM.
- TBD** **Woodley Park Italian Car Show.** Details to follow.

## December 2004

- 19th** **Annual FCA Christmas party cruise of Newport Harbor** Details to follow.  
Info: Marv Landon 800-444-3374 ext 2350



### FCA SW Chairpersons:

- Chairman:  
**Bill Inglis** (818) 907-4636
- President:  
**Murray Cogan** (818) 368-7775
- Vice President:  
**Walter Meyer** (310) 471-2744
- Secretary/Director:  
**Carlos Amato** (310) 446-1554
- Treasurer/Finance/Director:  
**Demetri Zafiris** (818) 774-1500 ext 203
- Events Chairman:  
**Wally Clark** (714) 630-9202
- Track Chairman/Director:  
**Kevork Hazarian** (818) 755-9555
- Concours/Director:  
**Don West** (310) 378-2954
- Ride & Drives/Director:  
**Tino Mingori** (310) 474-8769
- Membership/Director:  
**Brian Quadt** (626) 327-1436
- Advertising:  
**Jim Bindman** (818) 240-2010
- Director:  
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- Sempre Ferrari Editor:  
**Tex K. Otto** (310) 453-4100  
Fax: (310) 453-4885  
Email: tex@synchronis.com



FCASW



# Go Kart Racing School at Adams Kart Track - Riverside

**Sunday, March 21, 2004**

**Please arrive at 7:30 a.m. to be ready for racing - 8:00 a.m. to 12 Noon**  
**The race course has just been renovated for the ultimate in smoothness and cornering grip!**

There will be separate groups for youths and adults with 10 spaces available for each group.

Space is limited to the first 20 sign ups.

Our club has arranged a special price for our members. Regularly \$195. per person, our members can challenge themselves for only \$145. for an intense four-hour school session.

- Four hours of fun, 8am to 12 noon. (7:30 a.m. arrival)
- Limited number of seats, 10 youths and 10 adults. Reserve early.
- All instruction and safety standards included.
- Continental Breakfast and Lunch with beverage is included.
- The price of \$145 is all inclusive.
- Only 45 minutes from downtown LA.
- Wear long pants, long sleeves, closed toe shoes (no sandals).

Please supply each participant's height and weight so that your kart is fitted just for you.



## Youths & Adults

**Go Kart Racing School - Sunday, March 21st, 2004** \$145.00 fee per participant

Name(s) \_\_\_\_\_ Home Phone \_\_\_\_\_

Address \_\_\_\_\_ Bus Phone \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Height \_\_\_\_\_ Weight \_\_\_\_\_ Both statistics are required as your kart is pre-configured just for you.

Make check payable to: **Ferrari Club of America Southwest Region**

**Please send your entry to:** Ferrari Club of America, 4358 Nogales Drive, Tarzana, CA 91356.

Adams Kart Track is located at 5292 24th Street, Riverside, CA 92509, just north of the 60 Fwy. Exit from 60 Fwy at Market Street, go north to 24th and turn left.

**For event information, please contact Kevork Hazarian at (818) 755-9555**

Go Kart School



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# A Parable

Reprinted with Permission from the Ferrari Market Letter

**It was a dark and stormy night.** A freak weather disturbance, not unlike a Caribbean hurricane, battered Italy, knocking out power and toppling telephone and telegraph lines throughout the country on that weekend in the late 1950s. Yet a few hundred miles away the weather was perfect for the most important race of the year. As a result the events that transpired on the circuit were not known at the factory until the scuderia returned. The team manager was summoned to the office of the commendatore, the man who gave his name to the cars, who owned the company, who controlled every facet of both the racing and the production divisions, but who, for personal reasons no longer traveled to the races. The confrontation went something like this:

*Commendatore:* Tell me the good news, Sig. Team Manager. How badly did we defeat our opponents in the race this past weekend?

*Team Manager:* Commendatore, I have bad news. We didn't even make it to the starting grid. All three of the cars were damaged during practice so we loaded them back onto the transporter and enjoyed the race as spectators.

*Commendatore (in shock):* Please explain. What happened to the number one car, the newest chassis, to which I had assigned our best driver, a future World Champion?

*Team Manager (with a shrug):* Your future champion turned out to be a real lead-foot Luigi. In practice he wouldn't follow my explicit orders to keep the rpms down, and so he blew up the engine!

*Commendatore (quizzically):* But I had Guerzoni and Baschieri work overtime last week assembling a spare engine of a new type. Pinelli tested it on the dynamometer the day before the team left. It ran well and produced more than 300 hp. Wasn't this engine in the transporter? Why wasn't it installed for the race?

*Team Manager (beginning to sweat):* I'll explain in a moment, sir. Let me tell you about your other two cars and the idiot drivers first.

*Commendatore (in resignation):* Proceed.

*Team Manager (apologetically):* In the second car I had my protg, who I convinced you to sign after his success in America. Im sorry to say that he learned to drive in one of those huge American cars with automatic transmissions! He had no sensibility for the competition crash-box transmission we use. By the time he learned how to properly shift gears there were no gears left in his gearbox!

*Commendatore (dumfounded):* But again, let me explain. I paid overtime wages to Beltrami to assemble a spare gearbox. I know this wasn't one of the new 5-speeds because the parts weren't available, but perhaps your protg would have lasted the race with only four gears to mangle! Too bad he was not given the opportunity. But finish your tale. What happened to the third car?



*Team Manager (accusingly):* This was the saddest of all! Please remember that I didn't want this driver even on the team. My enemies throughout this company, those who wish to make me look bad, talked you into hiring this wild man. He was fast but he was always sliding around the corners and spinning off into the weeds during qualifying. Eventually he hit something solid with the rear of the car. The differential was broken and the bodywork damaged.

*Commendatore (in shock):* For the third time, let me point out that the paycheck of a trusted employee, this time Sig. Sghedoni, was padded with overtime pay so that a spare rear axle assembly would be available at the race. In addition, I paid the travel expenses of one of the employees of the local carrozzeria so bodywork repairs could be made, not to mention the payroll of a full team of racing mechanics who accompany the cars everywhere.

*Team Manager (ingratiatingly):* All you have said is correct, sir. Through your foresight the team had available a spare engine, a spare gearbox, a spare rear axle. Through your payroll authorizations the team had the technicians with it to make the necessary repairs.

*Commendatore (in repressed anger):* So now you have your opportunity, before I fire you, to explain. I sent three cars to the most important race of the season. At considerable expense I saw to it that spares were provided, and the personnel available to make the repairs. Now you tell me we didn't even run the race? That there will be no glory for Italy nor my company in the expected victory? More importantly, no prize money? Why?

*Team Manager (with a satisfied look):* Commendatore, to have changed the engine, the gearbox, or the rear axle in any of the cars would have made them unoriginal. Think of the future. Thirty years from now this would have ruined their value!

**SF**

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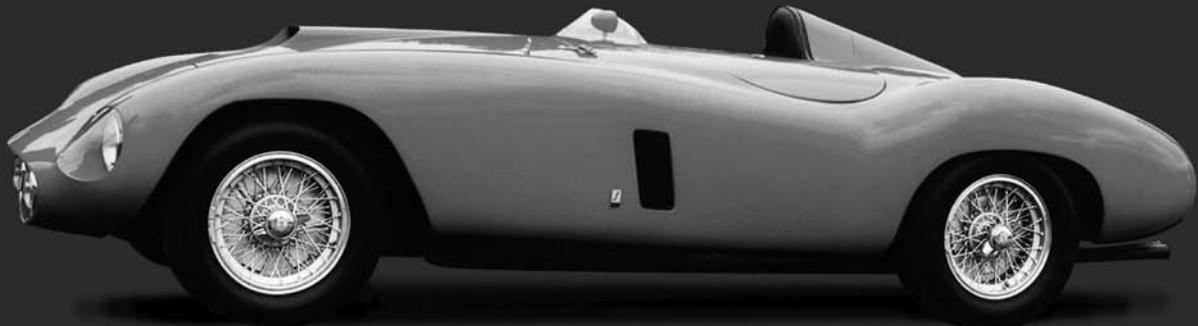
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Swap Meet

# Swap Meet at Ferrari of Orange County

April 3, 2004 (Saturday) 7:00 am to 12 Noon

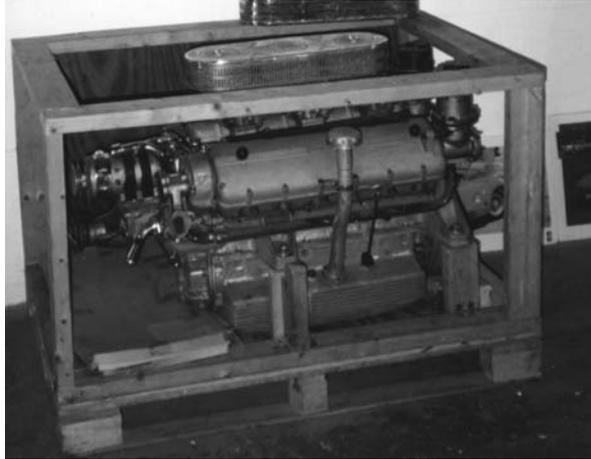
The club will provide coffee and donuts.

There is no charge to our members. Dealers cannot advertise themselves.

Ferrari of Orange County is located at 1425 Baker Street, Costa Mesa, CA  
(one block west of Harbor, just off the 405 freeway).

Bring your Ferrari parts to sell, swap, or whatever!

For more info, call Wally Clark at (714) 633-3185 home or (714) 630-9202 office.



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FCA SW

THE FERRARI CLUB OF AMERICA

# Ettinger Fun Run

Saturday, April 17th, 2004

**A fun day of Ferrari Driving, Lunch and visiting some super car related collections,**

**Drive "What have you"**

**Start Time: 10:00 A.M.**



**Starting Location:**  
**Grand Touring Classics**  
**2780 Temple Avenue**  
**Long Beach, CA**  
**562-290-0110**

First Stop:  
**Grand Touring Classics**  
30 Minutes

Second Stop:  
**Boyd Coddington Hot Rod Show Room and Building Facility**  
30 Minutes

Third Stop:  
**Dunkel Brothers Museum**  
30 Minutes

Fourth Stop:  
**Gourmet Lunch and Museum Tour: The Larry Johnson Estate**

**The run should be over by 2:30 or 3:30 P.M.**

Coffee and sweets will be at our first stop and all stops will have restroom facilities.

Maps for the run will be handed out to all registered participants at our first stop.

**Lunch is \$15.00 per person paid in advance so we can have a lunch count. Confucius say, "No money, no eaty."**

**Info Line call: 562-691-3620**

-----  
COMPLETE ALL INFORMATION - PLEASE PRINT CLEARLY

**Please send sign up to:**

Ferrari Club of America-Southwest Region, 4358 Nogales Drive, Tarzana, CA 91356

**or Fax to: (818) 343-0859.**

Name(s) \_\_\_\_\_

Address \_\_\_\_\_ Phone \_\_\_\_\_

City State Zip \_\_\_\_\_ Email \_\_\_\_\_

There will be (qty) \_\_\_\_\_ participating in the Ettinger Fun Run.

I am remitting \$15 per person with a total amount enclosed of \$\_\_\_\_\_.

\_\_\_ My check payable to Ferrari Club of America Southwest Region is enclosed (FCA-SW Region)

\_\_\_ Charge to my MC \_\_\_ VISA \_\_\_ Account # \_\_\_\_\_/\_\_\_\_\_/\_\_\_\_\_/\_\_\_\_\_

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Signature on Card \_\_\_\_\_

Thank you for your continued support of the Ferrari Club of America-Southwest Region.

Drive and Luncheon



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Lunch

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# Ferraris in Scale Hot Wheels' newest releases

Article by Tex K. Otto

**Mattel has announced the release of two new Ferrari models: the Scaglietti 612 and a special customized Whips version of the 360 Spider.** Both are in fabulously large 1:18 scale.

The Scaglietti 612 is a true miniature example of Ferrari's newest road car which honors the designer of so many beautiful road going machines carrying the prancing horse emblem. It's opening hood reveals a highly detailed V-12 engine with all of the proper gleaming bright parts. I swear that you can almost hear the motor at idle. The doors and trunk also open to a sumptuous interior cabin with the working steering wheel operating the front wheels. The only thing missing is a 1:18 driver to partake of the pleasure of hot wheeling in this Ferrari.

The 1:18 Hot Wheels Ferrari 612 Scaglietti, developed side-by-side with Ferrari, is available now for an approximate retail price of \$20 at mass retailers nationwide. With meticulous attention to detail, the Hot Wheels Ferrari 612 was built to capture the authentic Ferrari experience of luxurious form and dynamic high-performance power in a 1:18 scale.

Another new Hot Wheels Ferrari model is a "Whips" version of the popular 360 Spider. The Whips collection is a fresh new line of die-cast cars inspired by the nation's hottest custom car influencers - Team Baurtwell, 310 Motoring and West Coast Customs. Certain to be the hottest cars in the 2004 Hot Wheels adult collection, these vehicles reflect what's on trend in car culture today.

The Whips 360 in white has a color coordinated interior with red accent seat belts. The exterior has been whipped into street fashion with large diameter chrome wheels and o-ring profile tires to give a look that can only be described a truly phat. As with all large scale die-cast Hot Wheels models, the doors, engine lid and trunk area compartments all open to show off the great detail of these finely crafted models.

Whips, the common slang name for customized cars inspired by urban-influenced trends and styles, are featured on such TV shows as MTV's *Cribs* and Spike TV's *Rides*, highlighting the living large lifestyle of many of today's leading musicians, athletes and actors. Embodying all the features of the hottest Whips on the street, Hot Wheels and its partners created a line of exotic European and classic American cars that feature huge rims, premium paint jobs and luxurious interiors.

Ranging in styles from luxurious to sporty, the Whips line reflects a variety of dub cars that auto buffs and music fans alike will find appealing. Vehicles in the Whips line include a Lamborghini Murcilago, the 360 Ferrari Spider, 1966 Pontiac GTO and Mercedes G-Wagon. Whips are available in both 1:64 and 1:18 scale die-cast versions for approximate retail prices of \$3.99 and \$24.99, respectively.

Hot Wheels makes it a priority to be on the cutting-edge of car culture and lifestyle trends, so that they are able to bring die-cast versions of whats hot on the street today right into the hands of the next generation of car enthusiasts.

In the future, Hot Wheels will add more flash to the Whips collection with the special 1:18 scale Whips XXL line. These vehicles have functioning interior and exterior lights, working music (including an MP3 plug-in that will work with the die-cast cars speakers) and an additional super feature that is specific to each type of Whip relevant to the lifestyle the particular car represents (e.g., air bag suspension in the 1965 Chevrolet Impala, drop down DVD screens in the Mercedes-Benz G-Wagon and bouncing speakers in the Acura RSX Tuner). The 1:18 Whips XXL lineup will be available nationwide in August for an approximate retail price of \$29.99 each. **SF**

Mattel has manufactured more than 30 Ferrari licensed models since 1999. Mattel and Ferrari have been committed to an exclusive relationship entitling Mattel to produce toys based on the rich heritage of Ferrari and the extraordinary Ferrari Formula 1 race team. Engineers from both companies work side-by-side to ensure that their Hot Wheels® counterparts mirror the authenticity of Ferrari's high-performance vehicles, from paint to frame to interior.

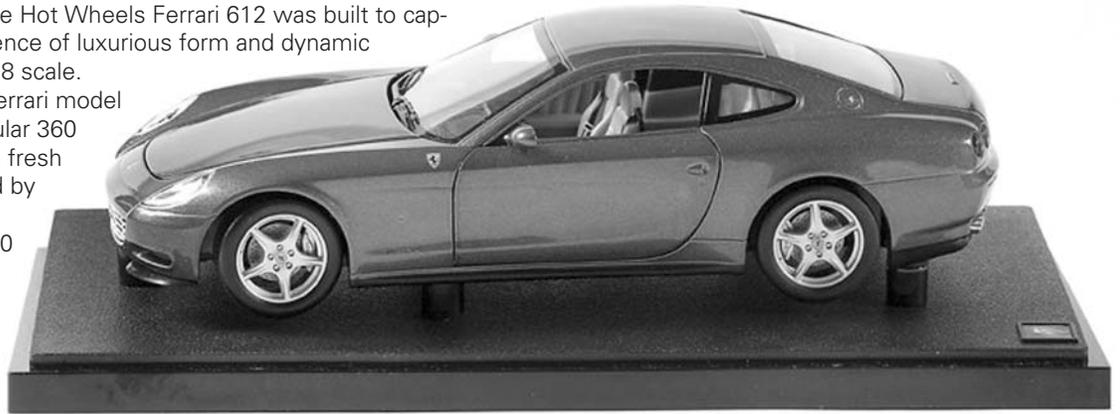


image courtesy Mattel

**The perfect gift for Ferrari enthusiasts of all ages.**



image Tex K. Otto



FCA  
Pacific  
Region

The 15th Spring Spectacular

# Yosemite National Park

May 21-22, 2004



Join us for our fourth trip to the Ahwahnee Hotel and Yosemite Lodge in Yosemite. This is a chance to see the Park with your Ferrari as cars may not be allowed in the Park in the next few years.

We have a Ride & Drive with a picnic along the way to the Park. Friday night there is a Buffet Dinner in the beautiful Hotel Solarium.

Saturday Night is dinner (choose from the menu) in the FAMOUS Ahwahnee Hotel dining Room.

By request, the bar and wine is NO HOST.

### Accommodations

Ahwahnee Hotel or Yosemite Lodge  
Friday & Saturday Night \$850 Friday and Saturday night \$375  
Meals Friday Night Buffet & Saturday Night Dinner (per person) \$200

**Accommodations are limited. Send your reservation with your deposit check early. Don't wait for the cut off date. I expect a wait list.**

**\$400 deposit by March 5, 2004.** Balance due April 23, 2004

Send your deposit and reservation to:

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FCA SW

1st FCA-SW

# Hearst Castle Ride & Drive

Saturday, May 1st & Sunday, May 2nd, 2004



In 1919 George Hearst told architect Julia Morgan: "Miss Morgan, we are tired of camping out in the open at the ranch in San Simeon and I would like to build a little something." By 1947, Hearst and Morgan had created "La Cuesta Encantada" - The Enchanted Hill - an estate of 165 rooms, 61 bathrooms and 127 acres of gardens, terraces, pools and walkways. The Hearst Castle is now a San Simeon State Historical Monument.

### Join us for what will be one of our two 2004 FCA signature driving events!

Our weekend will begin early Saturday morning when after discussing our secret route, we will depart to some of the most amazing back-roads in Southern California. (Those who have participated on our previous signature events such as Furnace Creek or Mineral Springs know what we are talking about.) After driving for a few hours we will stop for lunch and continue to our exclusive hotel along the coast for an evening of relaxation, which will include a fantastic dinner with old and new friends. On Sunday morning after having breakfast at the hotel, we will depart to the castle for a private tour and encounter first hand the majesty and beauty of this historical treasure. After the castle tour you will be free to return home or continue exploring the San Simeon area on your own.

### To sign up photocopy the coupon below and mail it with your check payable to FCA Southwest Region to our Club Office at:

Hearst Castle SIGN UP  
Ferrari Club of America Southwest Region  
4358 Nogales Drive  
Tarzana, CA 91356

or Fax to: (818) 343-0859.

### FCA 1st FCA Hearst Castle Ride and Drive SIGN UP COUPON Saturday May 1st & Sunday May 2nd, 2004

Please Reserve ( ) King Deluxe Rooms, 2 people at: \$380.00

Please Reserve ( ) Rooms King or Double Room, 2 people at: \$325.00

Name(s) \_\_\_\_\_

Address \_\_\_\_\_ Phone \_\_\_\_\_

City State Zip \_\_\_\_\_ Email \_\_\_\_\_

\_\_\_ My check payable to Ferrari Club of America Southwest Region is enclosed (FCA-SW Region)

\_\_\_ Charge my MC \_\_\_ VISA \_\_\_ Account # \_\_\_\_\_ / \_\_\_\_\_ / \_\_\_\_\_ / \_\_\_\_\_

Exp Date \_\_\_ / \_\_\_ / \_\_\_ Name on Card \_\_\_\_\_

Signature on Card \_\_\_\_\_

Rooms listed above will be given on a first come first serve basis.

Cut-off date to sign up is April 1st, 2004 This special event is limited to 25 rooms so sign up SOON!

Additional information will be sent to out to registrants approximately two weeks before the event.

### For further information please contact:

Event Chair: Tony Cole at (818) 222-6646

Event Co- Chairs: Carlos Amato (310) 446 1554 / Walter Meyer (310) 471 2744

**The driving committee is most enthusiastic to introduce this new event in 2004.**

**We look forward to a great get away weekend.**

Weekend Ride & Drive

## Odd Driving Statistics

reported by Tambi

- Automobiles take up almost a quarter of the land area of Los Angeles.
- The state of California has issued 6 drivers licenses to Jesus Christ.
- In the 1950's, Japan outlawed the Hula Hoop because of the high number of traffic accidents caused by motorists craning their necks to watch people shaking their hips with this item.
- The record for the world's worst driver belongs to a 75-year-old man who received 10 traffic tickets, drove on the wrong side of the road four times, committed four hit-and-run offenses, and caused six accidents, all within 20 minutes on October 15, 1966.

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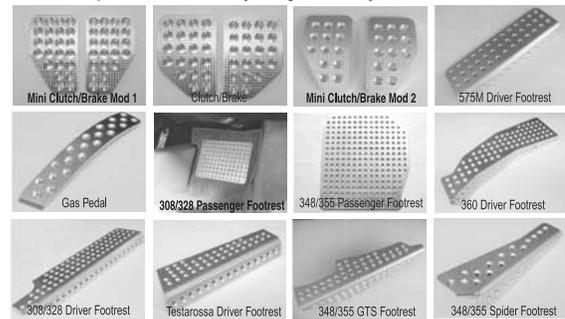
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## Automotive Events of Interest

Events where you can show or drive your Ferrari

### March 2004

- 11th Motorsports High Speed Driving Clinic at Willow Springs Raceway  
Info: Michael Letterman 310-721-2516. Discount for FCA members.
- 27th Irwindale Speedway 1st Annual Festival of Speed.  
Info: Eric Jurado 949-499-5414

### April 2004

- 8th Motorsports High Speed Driving Clinic at Willow Springs raceway  
Info: Michael Letterman 310-721-2516. Discount for FCA members.
- 18th Classics For Charity XI car show at Beverly Hills Mercedes Benz.  
Info: 818-860-4403

### May 2004

- 15-17th Fast Lane track events at Willow Springs. Info: 888-948-4888.
- 29-30th Fast Lane track events at Willow Springs. Info: 888-948-4888.

### June 2004

- 6th Pacific Palisades Car Show. Info: 310-459-7963
- 6th Huntington Beach Concours.
- 19-21st Fast Lane track event at Willow Springs. Info: 888-948-4888.
- 27th Calabasas to Malibu Run (FOC event)

### July 2004

- 18th Art Center For Design car show in Pasadena  
Info: Chad 626-396-2435.

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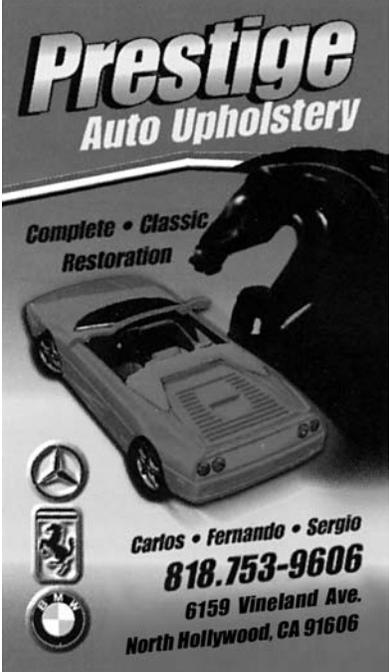
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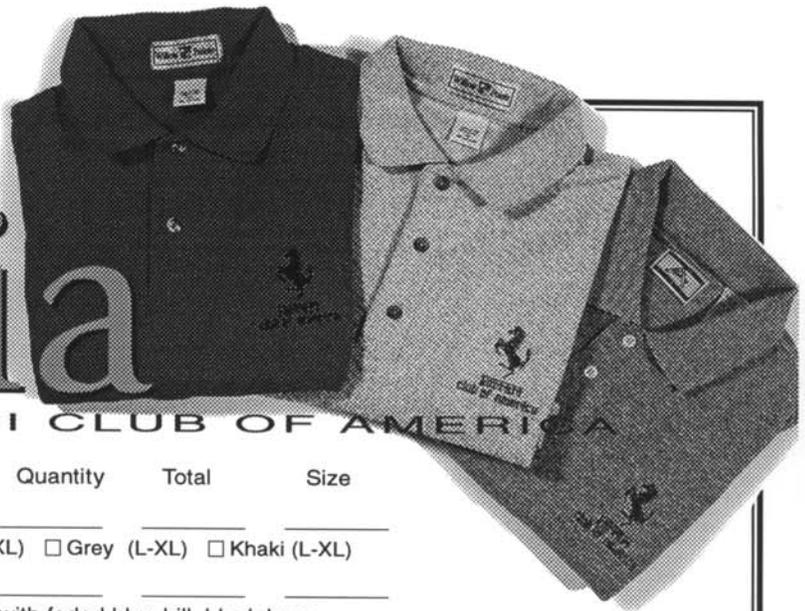
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# Regalia

FERRARI CLUB OF AMERICA



## FCA Wearables

	Price	Quantity	Total	Size
FCA Polo Shirt, cotton pique knit	35.00	_____	_____	_____
Colors — <input type="checkbox"/> White (M-XL) <input type="checkbox"/> Black (M-XL) <input type="checkbox"/> Red (L-XL) <input type="checkbox"/> Grey (L-XL) <input type="checkbox"/> Khaki (L-XL)				
FCA Cap, <input type="checkbox"/> navy with silver logo,	15.00	_____	_____	_____
<input type="checkbox"/> black with red logo <input type="checkbox"/> khaki with black logo <input type="checkbox"/> khaki with faded blue bill, black logo				
Men's FCA Denim Shirt, all cotton (M-XL)	40.00	_____	_____	_____
Ladies' FCA Denim Shirt, all cotton (M & L)	40.00	_____	_____	_____
FCA T-Shirt, heavy weight all cotton (S-XL)	15.00	_____	_____	_____
or XXL (price is 1.00 higher).	16.00	_____	_____	_____
FCA Sweatshirt, heavy weight cotton blend (L-XL)	28.00	_____	_____	_____

## FCA ACCESSORIES

Name Badge (with state)	7.50	_____	_____	_____
Name as to appear on badge _____				
Name Badge (name only)	6.50	_____	_____	_____
Name as to appear on badge _____				
Vinyl sticker (3.5" x 5")	2.25	_____	_____	_____
Vinyl sticker (2.5" x 1.5") outside	1.75	_____	_____	_____
Vinyl sticker (2.5" x 1.5") inside	1.75	_____	_____	_____
Sample pack of all three stickers	5.00	_____	_____	_____
FCA Cloisonné Tie Tack	7.50	_____	_____	_____
FCA Cloisonné Lapel Pin	7.50	_____	_____	_____
FCA Jacket Patch (3" x 4")	5.00	_____	_____	_____
PRANCING HORSE back issues	12.00	_____	_____	_____

issues available: #84, 89, 94, 96, 97, 99, 103, 104, 105, 106, 108, 110, 111, 113, 114, 115, 116, 117, 118, 119, 120, 121, 122, 123, 124, 126, 127, 128, 130, 131, 132, 134

<b>Shipping &amp; Handling</b>	<b>Wearables</b>	\$4.50	_____	_____
	Small Items (no charge if shipped with <i>Wearables</i> )	\$2.50	_____	_____

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Card Number \_\_\_\_\_ Exp. Date \_\_\_\_\_  
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**FCA 2004 INTERNATIONAL MEET**  
**Monterey, California \* August 14 - 19, 2004**  
**REGISTRATION/ HOUSING FORM**

**URGENT NOTICE - SIGN UP NOW - DON'T MISS OUT**

The 1994 Meet in Monterey was the most successful ever and we are doing it again. Over 100,000 people are expected at the Monterey Historics and The Pebble Beach Concours, which immediately precedes our event where Ferrari is expected to be the featured marque. Due to the high demand and limited number of rooms over this weekend, we are accepting advance registration and hotel reservations for both events NOW. You must act by August 31, 2003 to guarantee hotel availability.

**Register Today via ...**

**MAIL:** FCA 2004  
 c/o VIP MEETINGS & CONVENTIONS  
 1515 Palisades Drive, Suite I  
 Pacific Palisades, CA 90272-2167

**WEB:**  
 www.fca2004.com  
 www.vipmeetings.com  
 (coming in June of 2003)

**FAX:** (310) 459-0605  
**PHONE:** (310) 459-0600

- ♦ Reservations are accepted on a first come, first served basis and require a 3 night minimum stay.
- ♦ Room requests for 8/11 - 8/14 must be pre-paid (rate+10.05% tax times #of nights) by check only. **Non-refundable**
- ♦ Reservations starting on Sunday, 8/15 require 1 night's deposit via check only.
- ♦ A Reservation confirmation will be e-mailed, faxed or mailed to the contact person. If you need to make any changes, please contact this office. Do not call the hotel directly, they will refer you to VIP M&C.
- ♦ For suite requests, please call VIP M&C for suite layouts and rates.
- ♦ Total Registration Fee is T.B.D. You will be invoiced for the remaining balance as soon as it is available.
- ♦ Attendees confirmed at the Doubletree from Sunday night will receive \$50 per night reg. fee discount (max. \$200).

**Attendee Information:**

Guest Name _____ Spouse Name (only if paying) _____ Address (for confirmations): _____ City, State, Zip Code: _____ Phone: _____ Fax: _____ Email: _____
---

**Event Schedule:**

Wed 8/11 – Fri 8/13 *No club activities*  
 Sat 8/14 *Special Ferrari Events @ Monterey Historics*  
 Sun 8/15 *Reception / Mercado*  
*(after Historics/Pebble Beach Concours)*  
 Mon 8/16 *Driver's School / Rally / Aquarium*  
 Tue 8/17 *International Concours*  
 Wed 8/18 *Track at Laguna Seca / Awards Banquet*  
 Thu 8/19 *Track at Laguna Seca*

**Preliminary Registration Deposit Only (Total Registration Fee TBD):**

FORMULA 1 (All events including track entry):	\$400 per person	\$ _____
FORMULA 2 (All events excluding track entry):	\$300 per person	\$ _____
FORMULA 3 (Selected "social" events):	\$150 per person	\$ _____

**Hotel Accommodation:**

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8/11	8/11	8/12	8/13	8/14	8/15	8/16	8/17	8/18	8/19
Nightly Rate:	\$190	\$340	\$340	\$340	\$199	\$199	\$199	\$199	\$199
Incl. tax:	\$209.10	\$374.17	\$374.17	\$374.17	\$219	\$219	\$219	\$219	\$219

**Guest Name(s):** 1. \_\_\_\_\_ **Arrival Date:** \_\_\_\_\_  
 (Sharing the same room) 2. \_\_\_\_\_ **Departure Date:** \_\_\_\_\_

**Special Request:**     Smoking     Non-Smoking     1 Bed     2 Beds  
                            ADA Compliant     Other: \_\_\_\_\_

**Method of Payment (For the above selected registration fee and hotel reservation deposit):**

CHECK (For advance preliminary registration and hotel deposit)    Total Enclosed \$ \_\_\_\_\_  
 Make check payable to **VIP Meetings & Conventions.**

Questions? Contact:	RON PROFILI: <a href="mailto:rprofilo@napanet.net">rprofilo@napanet.net</a>	FAX: (707) 254-1606	Phone: (707) 254-1600
	JOHN HURABIELL: <a href="mailto:lotusman@pacbell.net">lotusman@pacbell.net</a>	FAX: (415) 387-8061	Phone: (415) 387-3001
	GIL GILFIX: <a href="mailto:ggilfix@pacbell.net">ggilfix@pacbell.net</a>	FAX: (650) 938-1273	Phone: (650) 961-5480



# MEMBERSHIP APPLICATION

As an FCA member, you will be entitled to attend Ferrari Club Of America events. These include an annual meeting (hundreds of Ferraris, hundreds more people, a swap meet, concours, rally, track event, and banquets) as well as many smaller regional events. Also, you will regularly receive the club's two periodic publications. The monthly NEWS BULLETIN will bring you a calendar of events, classified ads, Formula One race coverage, and more. The quarterly magazine PRANCING HORSE is where you'll find in-depth features on particular Ferrari types, interviews with "Ferrari people", visits to Ferrari-related production facilities and museums, information on Ferrari literature and models, and coverage of Ferrari gatherings both here and abroad, all thoroughly illustrated with colorful photos and drawings.

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Occupation \_\_\_\_\_

- Let us know your interests  Rallies  Autocross  Maintenance
- Driving Schools  Concours  Social  Other \_\_\_\_\_

If you own or have owned a Ferrari, please complete the following. The data will be used to compile an American Ferrari Register. If your car is a non-production model, or has unusual features, please enclose photos for the file. Feel free to attach additional sheets if necessary.

Ferrari model \_\_\_\_\_

Serial number \_\_\_\_\_ Year \_\_\_\_\_

Body Style \_\_\_\_\_ Body Maker \_\_\_\_\_

Body material (fenders - not opening panels) \_\_\_\_\_

Known previous owners \_\_\_\_\_

Unusual features or modifications \_\_\_\_\_

Competition history \_\_\_\_\_

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Signature \_\_\_\_\_

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## Ferrari Cars For Sale

**2002 360 Spider:** S/N 128977. US model, 5100 miles, yellow w/full black leather with yellow stitching interior; front & rear Challenge grill, red calipers, Scuderia Ferrari shields, modular wheel rims, electric seats, space saver wheel kit, battery charger, 6 CD changer. Immaculate. \$219,000 OBO. Call 310-544-9955 (CA). 04/04

**2001 F360 Coupe:** Red/Tan, 2,700 miles, F-1, side shields, challenge grills, Daytona seats, CD stack, Xenon lights, headlight squirter (very rare), flawless. \$169,000 / best offer.

**2001 F 360 Challenge Race Car:** Red, subject to a full interior / exterior paint job. All 2002 factory updates, fresh slicks, very low hours, used for California and Arizona events, dual seats, freshly serviced, \$120,000: Red/Tan.

Michael Lederman 310-721-2516. email Lunarlits@yahoo.com 02/04

**1990 348 TS:** S/N #87080. Yellow with tan interior. 28,000 miles. Immaculate Condition. New Bridgestone tires, bra, car cover, Stereo with CD. All books, tolls, and receipts. \$59,900. Rick 805.496.1196 CA 04/04

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Ed Niles (818) 715-7150; email: edniles@cyberhotline.com. 02/04

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for allowing our club to use their meeting room for holding our monthly board meetings. **FCA Southwest Region.**



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**Advertisements:** Commercial Ad Rates for the Newsletter are per issue as follows:

Full Page	(7 1/2" x 9 1/2")	\$200.00 - \$250.00
Half Page Horiz.	(7 1/2" x 4 3/4")	100.00
Half Page Vert.	(3 3/4" x 9 1/2")	100.00
Quarter Page	(3 3/4" x 4 3/4")	75.00
Business Card	(2" x 3 1/2")	40.00
Business Classified	40 words	10.00

Prices are based on artwork per required specifications. Extra charge for art fees. Ads run in three consecutive issues receive a fourth free. A check made payable to The Ferrari Club of America must accompany all ad submissions. Contact Jim Bindman at (818) 240-2010.

A classified section is available as a service to FCA Southwest Region members for brief ads for cars, parts, and/or accessories relating to the marque. Ads will run for two issues. Ads for services and ads containing long lists of cars and/or parts will be considered commercial.

**Address Change:** Allow four weeks notice. Mail recent label and new address to: Demetri Zafiris/FCA-SW Region, 4358 Nogales Dr., Tarzana, CA 91356 or call (818) 774-1500 ext. 203. Be sure to include an extra \$7.50 with your membership if you want a FCA name badge.

**Missing Sempre:** Contact Demetri to let us know you did not receive your newsletter. Call (818) 774-1500 ext. 203.



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