



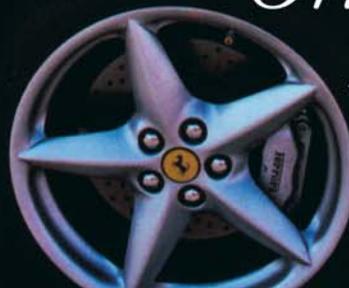
SempreFerrari

Newsletter of the Ferrari Club of America Southwest Region

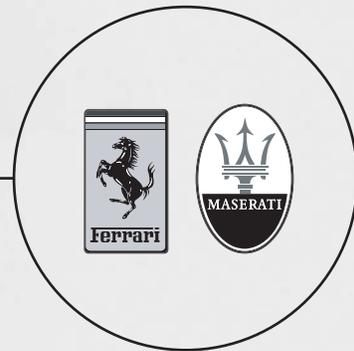
5/6
2004
Volume 11 Issue 3

Ortega Run

Auto Gallery Tech Session
Petersen Picnic
Monterey Ride & Drive



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President's Corner by Murray Cogan



Dear FCA members:

Friday, March 5th, Rose and I packed our car and headed north to San Francisco for the FCA annual board meeting. We drove up 101 and stopped for lunch at Arroyo Grande, then cut over to Highway 1 at San Luis Obispo. It was a beautiful day and the scenery is always spectacular in Big Sur. Later we stopped in Monterey and had dinner with friends in Pacific Grove.

The next morning we continued up Highway 1 to Santa Cruz, then inland to San Francisco. We arrived at the San Francisco Airport Westin Hotel at around 11:00 A.M., checked into our room and then went down to the lobby to meet the other board members. After a quick lunch we went up to the meeting room for the 1:00 P.M. annual national board meeting.

FCA National President Rick Race opened the meeting with a welcoming speech, followed by an introduction of all attendees. The Treasurer and the Long Range Planning Committee gave their reports. All FCA Regions were in attendance and each representative gave a report on their organization, membership, website, use of e-mail, financial report, dealer relationships, newsletter, chapters, club events and charitable activities.

The meeting lasted from Saturday at 1:00 P.M. through 9:00 P.M. and continued on Sunday morning from 7:00 A.M. till noon.

Our Region is one of the largest and financially sound due to our large concentration of Ferrari enthusiasts and cars in Southern California.

One area where I feel the Club can do more is in charitable work. We welcome any suggestions from our members. Let's make membership in the FCA Southwest Region an even more rewarding experience.

President
Ferrari Club of America, Southwest Region



5/6
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Volume 11 Issue 3

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Sempre Ferrari

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FCA Southwest Region events in **bold**

May 2004

- 1-2nd** **Ride and Drive to Hearst Castle. *Event sold out.***
Info: Tony Cole at 818-222-6646.
- 8th** **Southwest Region Board Meeting** 9:00AM.
- 30th** **Century City Concours** Postponed until 2005.

June

- 5th** **Tech Session at Gallery Ferrari** Free Ferrari tech inspection and more. RSVP info page 14.
Info: Bill Inglis (818) 907-4636 or (949) 481-5954.
- 12th** **Southwest Region Board Meeting** 9:00AM.
- 19th** **Meguiar's Award Honoring the Collector Car Hobby's Person of the Year 2004 Corky Coker** with a special *Beatles* tribute concert by *The Fab Four*. Presented at Kodak Theater. This is a formal event with black tie optional. Must be 18 to attend. Event will be televised by Speed Channel. Tickets are very limited, first come first serve. 5:45 p.m. arrival. Awards/concert begins at 6:45 p.m. Contact: Marv Landon 800-444-3374, ext 2350.

July

- 10th** **Southwest Region Board Meeting** 9:00AM.
- 25th** **Picnic at the Petersen** - featuring 40 years of the 275 and 330 GT and honoring 50 years of Ferrari in America. Lunch by Burgers and Pie. Free to FCA members. Info: Wally Clark 714-630-9202. Registration on page 18.

August

- 7th** **Southwest Region Board Meeting** 9:00AM.
- 12th** **Ride & Drive to Monterey** Info: Bill Inglis 818-907-4636. Registration on page 20.
- 13-15th** Monterey Weekend. Pacific Region tent. Registration on page 22.
- 14-19th** **FCA Annual Meet in Monterey.** Registration on page 24.

September

- 11th** **Southwest Region Board Meeting** 9:00AM.
- 19th** **Angeles Crest Ride & Drive.** Details to follow.

October

- 9th** **Southwest Region Board Meeting** 9:00AM.
- 17th** **Newport Concours at Strawberry Farms Golf Course.**
Info: Wally Clark 714-630-9202.

November

- 5-7th** **Drive to Furnace Creek in Death Valley.** Details to follow.
- 7th** **Woodley Park Italian Car Show.** Details to follow.
- 13th** **Southwest Region Board Meeting** 9:00AM.

December

- 19th** **Annual FCA Christmas party cruise of Newport Harbor** Details to follow.
Info: Marv Landon 800-444-3374 ext 2350.

FCA Southwest Region Board Meetings

Held the second Saturday of each month at 9:00AM at the Petersen Automotive Museum, 6060 Wilshire Blvd (at Fairfax), Los Angeles CA 90036 unless otherwise specified.

We look forward to your participation at our events!

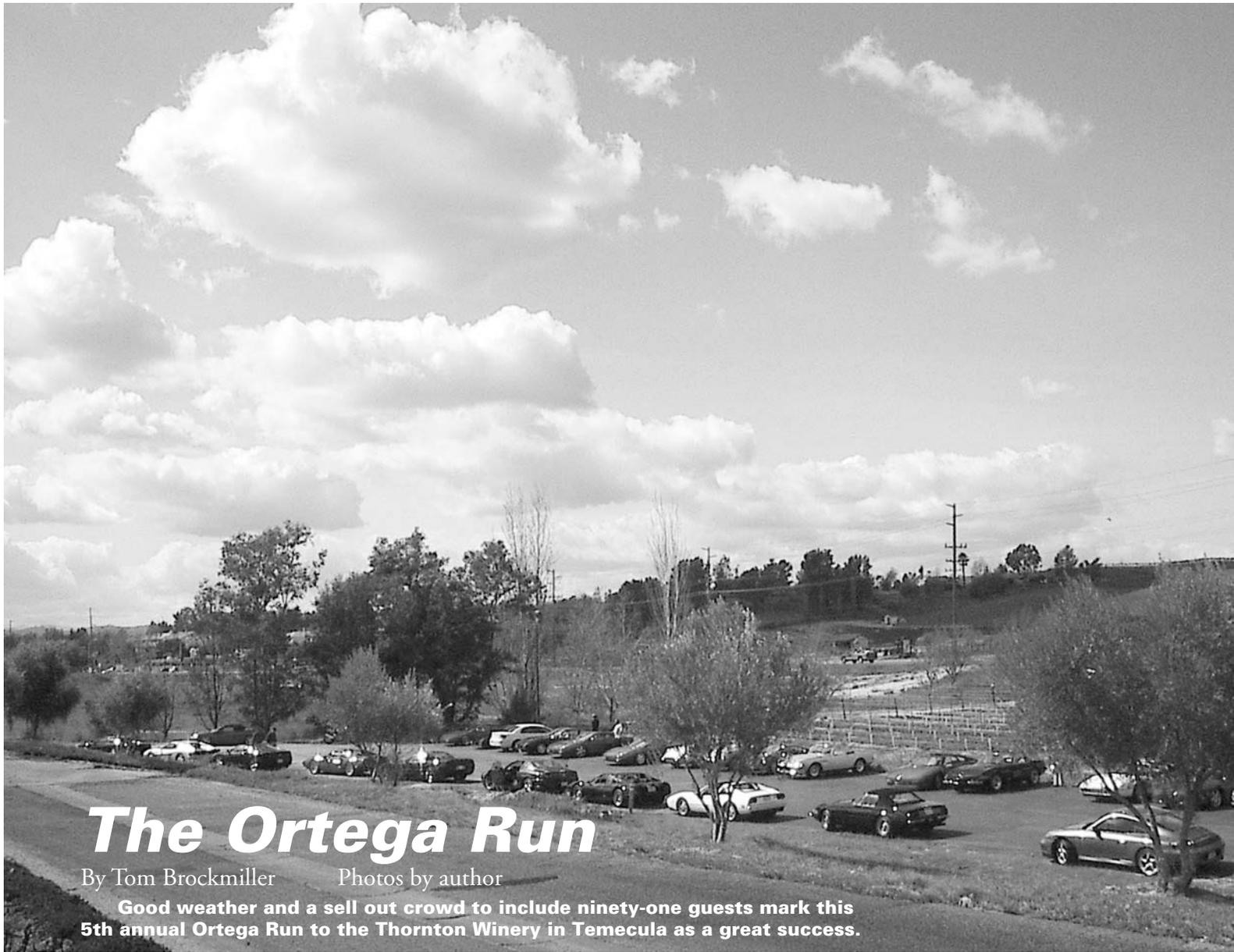


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The Ortega Run

By Tom Brockmiller Photos by author

Good weather and a sell out crowd to include ninety-one guests mark this 5th annual Ortega Run to the Thornton Winery in Temecula as a great success.

As the title may imply this is not a “mad dash” nor competitive “who gets there first” event. It is a gathering of some fifty cars that meet along side the road outside of San Juan Capistrano and are given a route over the Ortega Highway to Lake Elsinore and then south through beautiful Avocado/Citrus orchards. The drivers are cautioned on the perils of “The Ortega”. A windy, narrow, precipitous road. A collector of the unwary. However, this fine day, as in the past, there were no mishaps mechanical or otherwise. Just a great drive on a beautiful day in a wonderfully conceived piece of machinery, represented by vintage to contemporary models.

To see this array of cars and color arrive at Thornton Winery was a genuine delight of sight, sound and smell. It’s about a two hour run but we had our arrivals in some hour and a half, and we, by necessity, cheating somewhat, arrived





just moments before and provided special Ferrari only parking in a picturesque setting. Isn't it just great, how, on an impromptu basis these cars can attract the public from "out of nowhere". The cars become a common denominator of friendship.

The buffet luncheon by Café Champagne was enjoyed in the courtyard garden and all were spared the typical speech by yours truly due to a fleeting voice. This is a delightful event to coordinate and was only marked by my buddy, Don West, being absent (he received a free lunch elsewhere of greater proportions) along with an "out-house" facility at the start, both of which are promised for next year.

Thanks for joining us and providing your pleasant company. **SF**





Article and photos by Wally Clark

Chuck Lamb's Race Car Shop

Formula One Grand Prix Viewing

The first Formula One race of the 2004 season was a great beginning for Ferrari, as the Scuderia placed first and second in the Australian Grand Prix.

We had about 200 people cram in to Chuck's place for a fun time and a good race. We had plenty of Ferraris show up as well as hot rods and other cars. The parking lot was jammed and the street parking was full.

Chuck and Mary Ann did a great job with dinner and darn near ran out of food! Chuck's shop is always fun to see from all his race engines, his model car collection and, of course, his fleet of black Ferraris. When the race was over and we were all celebrating Ferrari's victory, several awards were presented to those who brought noteworthy Ferraris. Then dessert was served and it was great!

Thanks to Chuck and Mary Ann for hosting the event and thanks to all the people who helped with the event and to Matt Ettinger for acting as emcee. **SF**



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Enthusiast Drivers

Article by Kevork Hazarian

The month of March, with its blossoms of flowers, green grass, crisp mornings, and some dense fog, offered us a variety of racing events. These events gave our club members a good reason to start enjoying their cars along with the thrill and passion.

We started with Chuck Lamb's McLaren race shop, watching the Australian Grand Prix live. A special warm welcome hosted by Mary Ann, Chuck and Matt to a perfect entertaining afternoon with great food, and having the chance to see the race shop and the supercars engines being built by the perfectionist, Chuck Lamb. On behalf of our club members, we would like to show respect and appreciation for such special people; Mary Ann, Chuck and Matt, thank you for making all of this possible.

On March 13 and 14, we had a great weekend driving on the racetrack at Willow Springs. Everyone was so energized that some forgot how exhausting racing makes you. An icon attraction for the racers was the Radical SR3 an ingeniously built, British racecar, a perfectly balanced, powered and capable to fit the driver, a passenger and boost a lot of adrenaline. Not only did the Radical team get attention but they also proved their driving skills and the capability of this racecar by filling all the three places on the podium. The event was won by John Morris, followed by Ken Melgoza, and Mark Futterman. It seems like all the other high power muscle cars were not enough as competitive Radical car and its team.

The hospitality and friendship from the Radical team drivers made our weekend a special one. On behalf of all the club participants we would like to thank you all, and we are looking forward to future events. If you weren't able to meet the Radical team, no worries, just call me at 818-755-9555 or email at "ZeFerrariMaster@aol.com" with your name / email address / phone number and I'll keep you updated with all of the future events. Special thanks to Team Radical west racing and again we are looking forward to future events.

The morning of March 21, at Adams Go-Kart Race Track in Riverside was an exciting event where young to experienced drivers, everyone had a great fun day. After four hours of adrenaline rush, we ended the day with a barbecue and sharing the great time. Thanks to Troy and his team for providing a safe, fun event.

Following weekend, March 28, we were invited to the Auto Gallery viewing the Maserati Quattroporte and Ferrari 612 Scaglietti. The day ended with an evening of warm friendship and hospitality from Harry Gray and Tony Schwartz.

I have also met with Michael Lederman and discussed future track events. Please send your information and I will be more than happy to keep you posted and accommodate you as a group for track events. SF

FCA Southwest Region **Members Go Radical**



Kevork Hazarian & John Morris prepare to take laps in a Radical West racer at Willow Springs.

What a weekend Team Radical West had at Willow Springs! On a beautiful spring-like weekend in mid-March in California's high desert, anticipation was building. Team Radical West Racing members, John Morris, Ken Melgoza, and Marc Futterman, had just transported their Radical SR3s to the Fastest Track in the West to participate in an event sponsored by the West Coast Pantera Club, and they were pumped.

The Radical West Teammates were thrilled be driving on the track alongside powerful and performance-driven vehicles such as Ferraris, Panteras and Lamborghinis with members of the legendary Ferrari Club of America.

The Radical SR3 Supersport, built specifically for the track in England and imported to the U.S. by Radical West Racing (www.radicalwest.com), has impeccable track manners, super-quick steering response, high levels of aerodynamic and mechanical grip, perfect car balance and, more importantly, is incredibly fun to drive. In addition, the SR3 sets new standards of safety for the discerning club racer and track day enthusiast. In addition to the major benefit of having enclosed wheels, Radical's space frame chassis incorporates a range of safety features.

The Radical SR3 is capable of seating two large adults in comfort and safety. And the Radical West team members were always excited about sharing the experience. John, Ken and Marc took full advantage of the passenger side, giving numerous test drives and adrenaline-rush rides in the SR3s to Ferrari Club members throughout the weekend.

The colorful Radicals performed flawlessly and impressed the crowd of exclusive car owners at Willow Springs. After



PHOTO CAPTIONS

Radical West turbo at Willow Springs Raceway.

Below left: James Dilorio & John Morris. Below middle: Ron Shirley & John Morris. Below right: Roy Sciortino & Marc Futterman
 Bottom left to right: Marc Futterman, Ken Melgoza, Kevork Hazarian, John Morris, Tony Hart & Ron Shirley.



their test drives, a few individuals were immediately sold, and we were happy to welcome several new Radical owners to the team.

"This was the best event of the year for us so far in terms of sales of and interest in the Radicals," reported CEO of Radical West Racing, John Morris. "Owners of exclusive automobiles, such as the Ferrari, Pantera and others are pleasantly surprised by the cost factor of a Radical, in addition to the thrill and adrenaline rush it provides on the track. This weekend we spoke to several people who are thinking of adding a Radical to their fleet. We are looking forward to seeing more Radicals than ever at track events this year."

The Club event featured a race between all of the participants and the competition was fierce. Members of Team Radical West with their impressive cars and driving skills swept the podium in the top three positions. John Morris, in his Turbo Powered Radical SR3 took the checkered flag, with fellow teammates Ken Melgoza and Marc Futterman close behind in 2nd and 3rd, respectively. After all, our team motto isn't "Totally Unfair Totally Radical" for nothing.

The only thing warmer than the weather that weekend was the hospitality and friendship from our fellow drivers and track enthusiasts of the Ferrari Club of America. We would like to thank the sponsors of this exciting event. Team Radical West Racing looks forward to participating in many track events with the Ferrari Club of America in the future.

For additional information, please contact John Morris. Phone (714) 779-0131, Fax (714) 779-0134, Email John@RadicalWest.com.





tech session at **The Auto Gallery**

**How would you like a free inspection
of your Ferrari
before the Monterey weekend?**

Saturday, June 5th, 2004

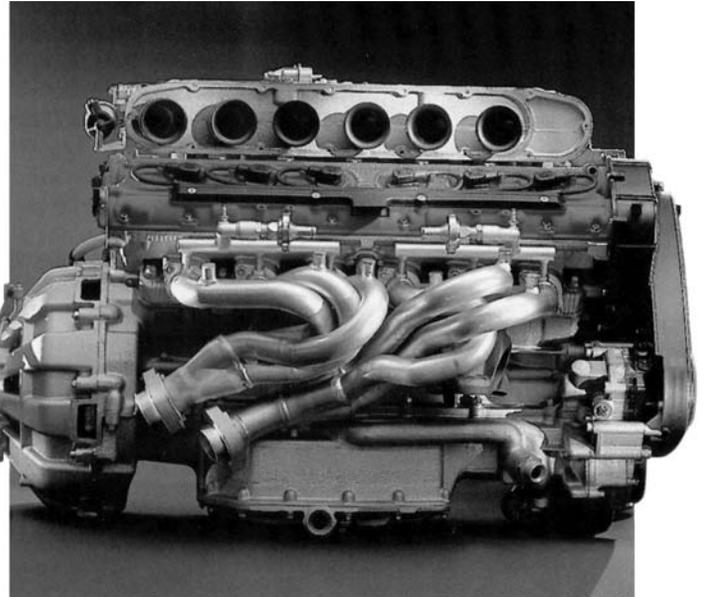
9:00AM - 3:00PM

**21301 Ventura Boulevard
Woodland Hills 91364**

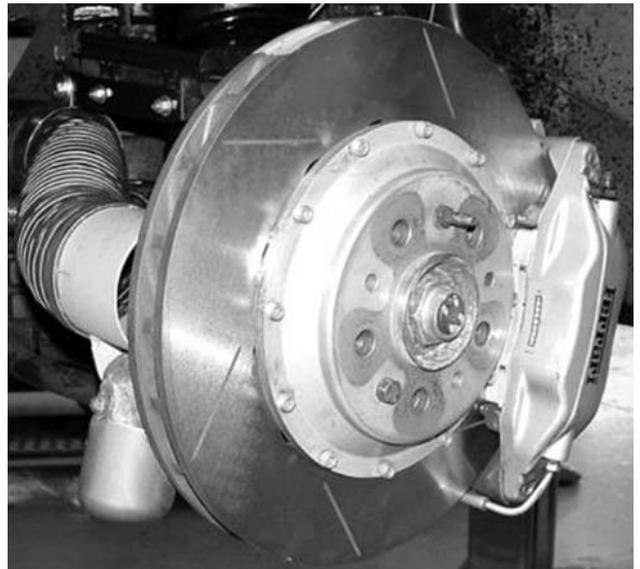
Gary Kawakami, Ferrari-Maserati Service Manager of The Auto Gallery of Woodland Hills, has offered free inspections on Saturday, June 5, 2004 at a tech session at their new revamped Ferrari service area. Your car will be hoisted up on a rack and inspected by an authorized Ferrari technician. The technician will inspect your car and make suggestions if any are needed.

- There will be NO adjustments or repairs made to your car by the technician.
- **THIS IS AN INSPECTION ONLY.**
- In addition to the Ferrari technicians, there will be a paint and body consultant from Premier Motorsports.
- There will also be a paintless dent removal consultant. Any dents that are worked on at the tech session will be at the car owners expense.

There will be a luncheon served, courtesy of The Auto Gallery. They think we will be able to accommodate between 30 and 40 cars on a first-come, first-served basis in the five-hour time limit.



Ferrari SpA



**To ensure time for your inspection and reserve your lunch
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Deferred Maintenance, Deal Killers and Diminishing Returns

By Michael Sheehan

Just as we get used to the toll taken by the passage of time, from thinning hair to the mornings aches and pains, owners of older Ferraris have grown accustomed to the idiosyncrasies and weaknesses of their cars.

To these long term owners, the Ferrari they have owned for many years is a great car, starts right up, will go into second gear if you're very smooth and patient and doesn't leak much oil.

Chances are, however, that they have put fewer and fewer miles on their car as time has passed. Often when someone decides to part with a prized Ferrari, it may not have been started or driven for months or years. And just as likely, chances are the new owner, excited by his new toy, wants to start driving now, and as often as he can.

And that's where the problems can start. Ferraris, like all cars, age. Anyone buying a 1984 Chevy Impala expects a worn suspension, flaccid shocks, minor engine leaks, a clunking differential, and a/c long overdue for a recharge. For \$2,500 bucks the buyer gets basic transportation.

Someone buying a 1984 Boxer will be spending about \$75,000 yet their new Boxer will have the same inherent age related problems as our hypothetical Chevy Impala does, but... they will cost far more to repair!

Virtually every Ferrari twenty years old needs the shocks rebuilt or replaced; suspension bushings replaced; brake hoses replaced; water pump rebuild; water hoses replaced and an engine reseal because of oil leaks. Simply put, shock absorber seals, suspension bushings, brake hoses, water hoses et al are made of rubber or rubber related components that deteriorate with age. While all of these components are important and the cost of replacement can be used in the price negotiations, reality is that every twenty plus year old Ferrari will have these problems. Unless the problems are safety related, they are negotiation points and not deal killers. We are, after all, talking about a used car, not a restored car.

Common sense and driver preservation dictate that safety related items such as deteriorated brake lines or frozen shocks or brake calipers have to be repaired before the car can be used, and should be factored in at some percentage of the purchase price. I usually recommend to the seller and to the buyers that they reach a percentage split agreement on the estimated cost of repairs. Split agreements work well because the buy-

ers aren't nearly as eager to have every aging part on the car replaced if they are paying part of the bill and the sellers are (begrudgingly) paying for long overdue deferred maintenance.

The Ferrari caveat is that it is oh-so-easy to go into the while-you're-at-it mode and while the brakes are off have the calipers re-plated and re-sleeved; while the suspension is apart for a bushing replacement to powder coat or re-plate the suspension arms and while the brake rotors are off being machined its time to powder coat the uprights, replace the wheel bearings, and quickly turn a suspension bushing replacement and basic brake job into a twenty thousand dollar suspension and brake restoration. Simply put it is not the seller's responsibility to provide the buyer with a Platinum winning suspension rebuilt for the Ferrari Club of America National meet under the guise of a brake job and suspension rebuild.

While age related problems are negotiable, deal killers include major crash damage that has been repaired poorly, bent frames that have been repaired badly, or a sick engine that needs an expensive and mandatory engine rebuild.

As a quick example, not so long ago this author sold a one owner, red with black 1984 512 BBi with only 16,000 original miles. This one-owner-from-new Boxer had seen very little use in this past decade, had a near perfect body and paint and ran well. Upon detailed inspection the list of needed repairs was long and included dried out cam belts, water hoses as hard as hockey pucks; flaccid front shocks; a leaky front and rear main seal, a leaky shifter seal and it-ain't-cold a/c. The initial estimate to remove the engine; do a 30,000 mile service; replace the shocks; reseal the a/c compressor and charge the a/c, along with replacing the brake hoses and the heater and cooling system hoses was well over \$12,000 dollars.

And this was an unusually nice, no stories, one-owner Boxer.

The while-you're-at-it (and it's apart) list included new brake pads, a new brake power booster, brake rotors machined and the dash recovered, adding another \$6,000 dollars to the estimate, making our one-owner Boxer suddenly seem like a potential parts car!

Fortunately the sophisticated buyer accepted that the majority of the problems were common to most twenty year old Ferraris. After the usual negotiations a compromise was reached, an equitable split for repairs was made; a purchase agreement was signed and payment was made. The buyer chose to apply the price reduction to a 30,000 mile service, hoses, brakes, etc, as outlined in the previous paragraphs.

The degree of comprised split on the purchase of most Ferraris is a matter of the seller's motivation to sell and willingness to accept less than was anticipated combined with the buyer's desire to own the car and pay a little more than expected. Add in the broker's experience, ability to explain the problems and negotiation skills to justify his meager yet humble commission and the gap between expectation and reality known as deferred maintenance versus deal killers can usually be resolved.

The buyer must accept that an 84 Boxer is worth about \$75,000 and regardless of how much money he puts into this Boxer, it will remain a \$75,000 car. The \$12,000 spent on service and \$6,000 on brakes will enhance the new owner's driving pleasure, driving safety and emotional peace of mind, but... he still has a \$75,000 Boxer and any money spent over \$75,000 falls into the trade-off between peace of mind and diminishing returns.

The three key elements to a successful purchase are first, a pre-purchase inspection that tells all involved exactly what potential problems all are dealing with, secondly an understanding on the buyer's part that these are just used cars that almost always need immediate post-purchase service work and third, the acceptance that most of the money spent beyond the purchase price will never be recovered and becomes a diminishing return. Expect your used Boxer to need the minimal maintenance of a Mercedes and you'll be disappointed. Expect it to need an infusion of love and more than a few dollars to return it to its as new condition, and you'll be rewarded with a terrific ride. **SF**

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Ferrari SpA

RSVP for FCA SW at the Petersen Automotive Museum

COMPLETE ALL INFORMATION - PLEASE PRINT CLEARLY

Please mail RSVP to:

Ferrari Club of America-Southwest Region
4358 Nogales Drive, Tarzana, CA 91356

or Fax RSVP to:

(818) 343-0859

or Email RSVP to:

Demetri Zafaris <cnbigd@earthlink.net>

For event information

Call Wally Clark 714-630-9202

Name(s) _____ Day Phone _____

Address _____ Eve Phone _____

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Ride & Drive to Monterey

Thursday, August 12th, 2004

**Starting Point:**

The new Gallery Ferrari Showroom in Calabasas, adjacent to the Parkway Calabasas off-ramp on the 101 Freeway.

Complimentary refreshments and restrooms, courtesy of Gallery Ferrari.

Time: 8:00 a.m. We plan to leave at 9:00 sharp.

Fuel: Chevron station across the street.

Lunch: Shore Cliff Restaurant, Best Western, 2555 Price Street Pismo Beach, CA 93449 (805) 773-4671

Cost: \$35.00 per person.

Mail payment to:

FCA Southwest Region
4358 Nogales Drive
Tarzana, CA 91356

Fax: (818) 343-0859

Hotels: Country Inn by Carlson (closest) (818) 222-5300
Executive Inn, Woodland Hills (818) 347-8080
Extended Stay America, Woodland Hills (818) 710-1170

NOTE: Remember this is not a speed contest. All participants assume full responsibility for their own safety.

Ride & Drive to Monterey Registration

PLEASE PRINT CLEARLY

Name(s) _____

Address _____

City State Zip _____

Phone _____

Email _____

\$35 per person X (number of persons) _____ Total enclosed \$ _____

Check enclosed payable to FCA Southwest Region

Charge to my MC VISA

Account # _____/_____/_____/_____

Exp Date ____/____

Name on Card _____

Signature _____

Thank you for your continued support of the Ferrari Club of America-Southwest Region.

CHECK LIST:

1. Fuel in car. We will be making several stops but it is a good idea to leave with a full tank. There is a Chevron Station one block west of meeting place and a Mobil across the street.

2. Check tire pressures including your full size spare if equipped.

3. Check fluid levels. This is a long drive so it is also a good idea to check the oil and water levels. Here is a good chance to really measure how much oil your car consumes.

4. Snacks and water. Water will be available at Gallery Ferrari. There is a Ralphs across the street, which has bathroom access as well as Taft High.

5. Give adequate room. Keep reasonable distance from the car in front to avoid rock chips, especially if you take Highway 1 after lunch.

6. Noon lunch. If you become bored and wish to go a little faster, we will meet you at Shore Cliff Restaurant at Noon.

7. There will be reserved parking for Ferraris at the Restaurant

8. Bill Inglis' cell phone:
(818) 512-7049.

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National Meet 2004 Kick-Off Party at Concorso Italiano

Friday, August 13, 2004 9:00 AM – 5:00 PM

The National Meet 2004 Kick-Off Party is held in conjunction with the "Concorso Italiano" at the Black Horse Country Club. All Ferraris on the field will be a part of the Concorso Italiano and must complete the Concorso Italiano 2004 Exhibitor Application.

A limited number of Dino's (206/246/308GT4) will be judged on a first come first serve basis. To enter a car for judging an additional fee is due when registering to Concorso Italiano. See the Concorso Italiano application on the CI web site www.concorso.com.

Concorso questions call Tish Thinesen (408)736-3494 Or Myles Kitchen (831)688-1841
or email: tisht2@aol.com
Additional information at www.concorso.com

Corral & Tent at the Monterey Historic Races

Saturday & Sunday August 14 & 15, 2004

We will again have a viewing tent at Laguna Seca at turn 5 for an exciting view of the Vintage Races. On Saturday, a BBQ lunch and soft drinks will be included. Space is limited so do not be one of the disappointed! Remember prior years when we sold out early. With Ferrari being the featured Marque, we will have a track parade on Saturday and the parking Corral is going to be different than previous years; the Corral will be available for non-Ferrari as well. Please complete the registration form and check all that is appropriate so that we can make all the required arrangements. Tickets to access the track grounds (necessary to reach our corral) are available directly from the track at www.laguna-seca.com

Send this form with payment made to FCA PACIFIC
REGION to:
Alberto Mellone
253 Havenwood Circle
Pittsburg, CA 94565

Saturday & Sunday Corral and Tent
(includes soft drinks and lunch on Saturday)
_____ persons @ \$85 per person (\$110 after August 1st) \$ _____

Name: _____
Address: _____
City/State: _____
Zip: _____
Tel: _____
Email: _____

I(we) will go to the track with:
 Ferrari Brand X Public Transport
If going to the track with a Ferrari please indicate:
Model: _____ year: _____
 I am planning to be in the track parade

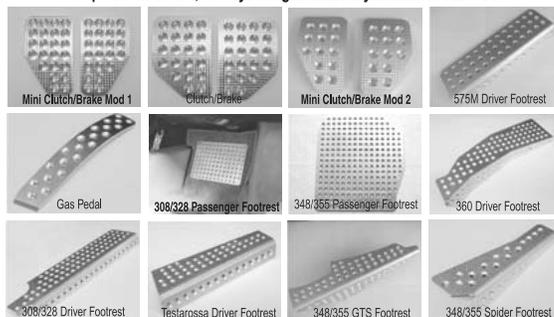
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REGIONE SICILIANA

Friday, August 13th, 2004 • 9:00 a.m. to 4:30 p.m.

Black Horse Golf Course at Monterey Bay • Seaside, California.

FEATURING FERRARI

The Ferrari Dino, the Dino Reunion
and the Fiat Dino



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FCAPR Kick-off Party for the 2004 National Meet



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Courtesy of Maserati North America



Courtesy of Automobili Lamborghini

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Monterey, California * August 16 - 19, 2004**

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c/o VIP MEETINGS & CONVENTIONS
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FAX: (310) 459-0605
PHONE: (310) 459-0600 (Hotel res. only)
WEB: www.fca2004.com

Attendee Information:

Guest Name _____	Phone: _____
Spouse/Guest Name (only if paying) _____	Fax: _____
Address (for confirmations): _____	Email: _____
City, State, Zip Code: _____	

Registration Fees:

FORMULA 1 (Limited to 175 max. Includes all events: Registrant Gift Package, Pebble Beach Sunday Shuttle, Rally Car Entry, Concours Car Entry, 2 days of Track Car Entry & Lunches, Monterey Aquarium Dinner, Receptions and Awards Banquet):

\$975 per person \$ _____

FORMULA 2 (Same as F1, except **NO** Track Car Entry):

\$650 per person \$ _____

DRIVER'S SCHOOL (Limited to 125 max. Requires F1 or F2 Registration):

\$395 per person \$ _____

FORMULA JUNIOR (For minors under the age of 18, attending the event with F1 or F2 registrant. Includes admittance as a spectator to all day events from Sunday, 8/15, Aquarium Dinner and Awards Banquet):

\$350 per person \$ _____

ADDITIONAL CAR ENTRY - TRACK (F1 Registrants Only):

\$250 per car \$ _____

- CONOURS (F1 or F2 Registrants):

\$100 per car \$ _____

- RALLY (F1 or F2 Registrants):

\$50 per car \$ _____

FCA ANNUAL MEET EVENT PACKAGE TOTAL: \$ _____

♦ **Cancellation Policy:** Registrations are non-transferable. To receive a full refund, less \$100 Processing Fee, all cancellation must be made in writing and received by April 15, 2004. After this date, registration Fees are non-refundable.

Hotel Accommodation:

DOUBLETREE HOTEL MONTEREY
Two Portola Plaza, Monterey, CA 93940

- ♦ **Rate:** \$199 plus tax (\$219 tax inclusive). Rooms are available starting from Sunday, 8/15.
- ♦ Reservations are accepted on a first come, first served basis and require a 3 night minimum stay.
- ♦ Registration, Mercado, Receptions, Rally Brunch, Award Banquet will take place at the Hotel. Shuttles will also leave from the Hotel.
- ♦ Attendees confirmed at the Doubletree from Sunday night will receive \$50/night reg. fee discount (max. \$200); refunded after the Meet.
- ♦ A reservation confirmation will be e-mailed, faxed or mailed to the contact person. If you need to make any changes, please contact VIP M&C. Do not call the hotel directly, they will refer you back to us.
- ♦ Cancellation Policy: 48 hours prior to arrival to avoid 1 night's room & tax penalty.

Guest Name(s):	1. _____	Arrival Date: _____
(Sharing the same room)	2. _____	Departure Date: _____
Special Request:	<input type="checkbox"/> Smoking <input type="checkbox"/> Non-Smoking <input type="checkbox"/> 1 Bed <input type="checkbox"/> 2 Beds	
	<input type="checkbox"/> ADA Compliant <input type="checkbox"/> Other: _____	

Method of Payment (For the above selected registration fee and hotel reservation deposit):

CREDIT CARD: MasterCard Visa AMEX Discover
I agree to have the above fees charged to my credit card account by VIP Meetings & Conventions.

CC#: _____ Exp. Date: _____
CC Holder Name: _____ Signature: _____

CHECK Make it payable to **VIP Meetings & Conventions.** **Total Enclosed \$ _____**

Questions? Contact: RON PROFILI: rprofili@napanet.net FAX: (707) 254-1606 Phone: (707) 254-1600
 JOHN HURABIELL: lotusman@pacbell.net FAX: (415) 387-8061 Phone: (415) 387-3001
 GIL GILFIX: ggilfix@pacbell.net FAX: (650) 938-1273 Phone: (650) 961-5480

Odd Driving Statistics

reported by Tambi

- Julius Caesar banned all wheeled vehicles from Rome during daylight hours because of heavy traffic congestion.
- The San Francisco cable cars are the ONLY mobile U.S. national monuments.
- The first speeding ticket ever was given on January 28th, 1896 to Walter Arnold of the United Kingdom who was apprehended by a tough cop on a bicycle who chased his car for exceeding the speed limit by nearly 4 miles per hour.
- There were 2663 Ferrari 355 Spiders produced from 1994 to 1999 for worldwide drivers.
- The average person will consume eight spiders in their lifetime while sleeping, perhaps while dreaming of driving Ferrari spiders.

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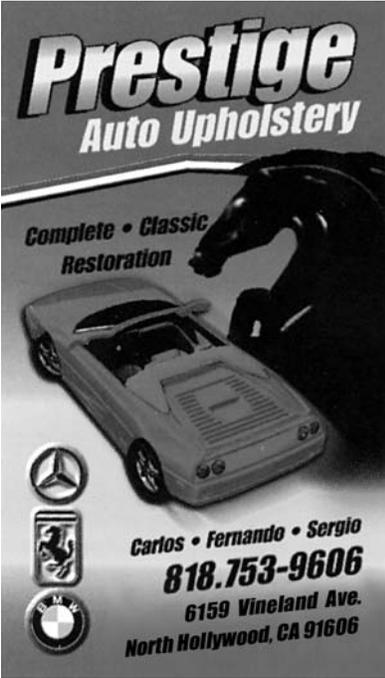
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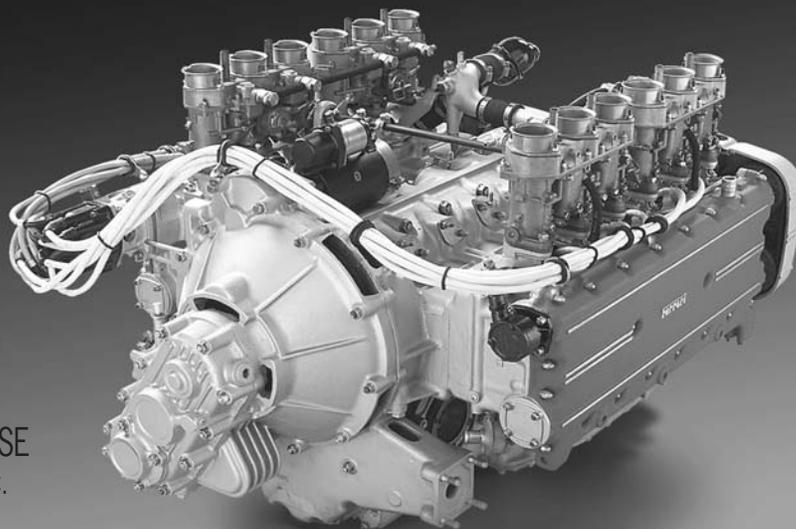
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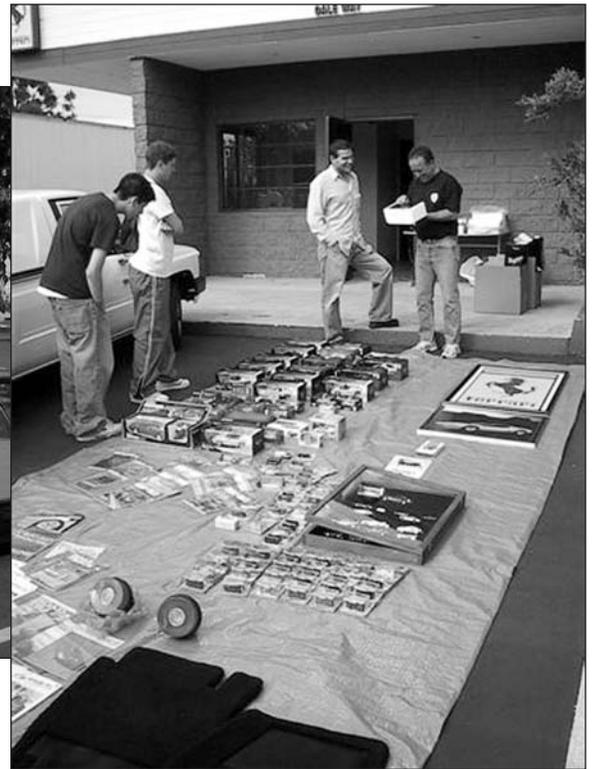
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Swap Meet at Ferrari and Maserati of Orange County

Article by Wally Clark Photos by Tom Brockmiller

On April 3rd, a number of FCA SW members came to the expansive dealership to trade and find deals of Ferrari goodies.

The weather probably kept a few people away from bring out their collectibles and car parts, but those who did come found mechanical parts, body trim parts, scale models and our own Club memorabilia brought by Don and Sally West.

Thanks to Ferrari and Maserati of Orange County for opening their doors to our Club and allow us to hold our annual swap meet at their fabulous facility. **SF**



Automotive Events of Interest

Events where you can show or drive your Ferrari

May 2004

- 5th Motorsports High Speed Driving Clinic at Willow Springs Raceway
Info: Michael Lederman 310-721-2516.
- 15-17th Fast Lane track events at Willow Springs. Info: 888-948-4888.
- 29-30th Fast Lane track events at Willow Springs. Info: 888-948-4888.

June

- 6th Pacific Palisades Car Show. Info: 310-459-7963
- 6th Huntington Beach Concours.
- 10th Motorsports High Speed Driving Clinic at Willow Springs Raceway
Info: Michael Lederman 310-721-2516.
- 19-20th Southern Calif. Historic Sports Car Festival at California Speedway
Vintage races and parade laps. Info: Justin Bentley 909-429-5308.
- 19-21st Fast Lane track event at Willow Springs. Info: 888-948-4888.
- 27th Calabasas to Malibu Run (FOC event). Michael Greenwald 818-368.0096.

July

- 15th Motorsports High Speed Driving Clinic at Willow Springs Raceway
Info: Michael Lederman 310-721-2516.
- 18th Art Center For Design car show in Pasadena
Info: Chad 626-396-2435.

September

- 6th Palos Verdes Concours at Ocean Trails Golf Course
Info: Don West 310-378-2954.
- 15th Motorsports High Speed Driving Clinic at Willow Springs Raceway
Info: Michael Lederman 310-721-2516.

November

- 6-7 Open track event with Pantera Club at Willow Springs Raceway
Info: Kevork Hazarian 818-755-9555.

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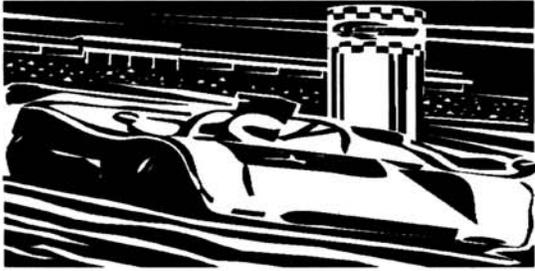
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JUNE 18-20, 2004 PRESENTED BY **RACER**

FCA Southwest Region Corral on Sunday only.

California Speedway and HSR-West invite all car clubs to come and catch the action as the legendary sports cars of the past race on the road course of the future. Club members receive two tickets for the price of one! See packages below....Groups of all sizes are welcome*

Corral Packages:

- Package A: 2 Sunday Tickets.....\$30
- Package B: 2 Saturday Tickets.....\$20
- Package C: Single Person 3-Day Package.....\$30



Packages include:

- One parking pass for vehicle entrance to corral (only club vehicles will be allowed in the corral area)
- Full pit and paddock access
- Vehicle pass for parade lap
- Event dash plaque
- Event "goodie bag"



Say you are with the FCA Southwest Region Corral.

Reservation Form

- Please reserve _____ **Package A @ \$30 each** = _____
- Please reserve _____ **Package B @ \$20 each** = _____
- Please reserve _____ **Package C @ \$30 each** = _____
- Please reserve _____ **Free Child (12 and under) Package** = _____

Check enclosed (please make payable to California Speedway) Charge my Credit Card (we accept VISA, MasterCard and Discover)

Credit Card # (We do not accept American Express) _____ Exp. Date _____

Agreed and Accepted by (signature) _____ Date _____

Print Name _____ Club Name _____

Phone _____ Address _____

Fax _____ City, State & Zip _____

Please fax this completed form to the California Speedway Marketing Department at 909.429.5399 or mail it to 9300 Cherry Ave. Fontana, CA 92335. Reservations must be made by June 16, 2004. Also see www.hsr-westracing.com and www.californiaspeedway.com for information.



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Replica license plates from Italy, Germany, Britain with your favorite auto marque emblazoned on the lid. California* actual re-cycled plates available with expiration stickers. BMW, FERRARI, JAGUAR, MERCEDES and PORSCHE badges.

All bags are approx. 6" round and 6" wide with industrial rubber belting handles. Member price- \$99.95, except Ferrari badged bags are \$119.95.

****CA bags are used plates with possible small nicks or scratches-sold as is-all have been inspected. No dents or serious scrapes.***

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8th annual malibu run

Sunday, June 27, 2004

Once again we are running our non-stop drive on the curvey back roads of Malibu.
 Early registrants with payment will receive a commemorative gift.
 Includes morning coffee and boxed lunch. **Let's Drive!**

Ferraris
 meet
 drive
 gift
 lunch



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Malibu Run & Picnic - Sunday, June 27th, 2004

Limited to the first 150 cars. Event check in by 10:00 AM. Information will be sent one week prior to event.

Name _____ Phone _____

Address _____ City/State/Zip _____

Email _____ Model of Ferrari _____

Number of participants: \$40.00 per person _____ \$60.00 per couple _____ = Total Remittance \$ _____

Lunch selection: Carnivores _____ Leaf Eaters _____

Paying by: Check - Please make check payable to: Ferrari Owners Club

MCVISA _____ / _____ / _____ Expiration Date _____ / _____

Name on Card _____ Signature _____

Mail this form to:

Ferrari Owners Club
P.O. Box 33614
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For information or to fax form:

call or fax: 818.368.0096

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URGENT LEGISLATIVE ALERT

Legislation to Repeal Old Car Emissions Exemption Reintroduced in California State Assembly

Here we go again! As predicted, legislation has been reintroduced in the California Assembly to repeal the state's current rolling emissions test exemption for vehicles 30 years old and older. A.B. 2683 repeals the current pro-hobbyist exemption and replaces it with a provision requiring the permanent testing of all pre-1976 vehicles. This year, the bill was introduced by California State Assemblywoman Sally Lieber (D-District 22).

We Urge You to Contact Assemblywoman Lieber and Your Own State Assembly Member immediately to oppose A.B. 2683. Existing law in California exempts all vehicles 30-years old and older from emissions testing. California's current emissions testing exemption recognizes the minimal impact of vehicles 30-years old and older on vehicle emissions and air quality.

Vehicles 30-years old and older constitute a small portion of the overall vehicle population and are a poor source from which to look for emissions reduction. Antique and classic vehicles are overwhelmingly well-maintained and infrequently driven (about one-third the miles each year as a new vehicle).

Legislators and regulators are feeling the heat from a failed effort to meet air quality goals and are looking for a convenient scapegoat. The old car hobby should not carry the burden of their mistakes!

Contact your State Assembly Member to oppose A.B. 2683. Assemblywoman Lieber can be reached by e-mail at Assemblywoman.Lieber@assembly.ca.gov.

To find out who your own State Assembly Member is, contact the California Assembly's general information line at 916/445-4311. This information can also be accessed via the Internet at: http://www.enjoythedrive.com/legislative/contact_legislator.asp or by calling the SEMA Washington, DC office at 202-783-6007, ext. 38.

Please e-mail a copy of your letters to us at stevem@sema.org or fax to 202/783-6024 or mail to:

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our new members of the Ferrari Club of America Southwest Region

Jacob Abikzer, Los Angeles
Steve Babakhanian, Stevenson Ranch
Kevin Bartolini, Huntington Beach
Michael S. Burke, Beverly Hills
Jim Dillon, Newport Beach
Dave Enderby, San Dimas
Jeff Gleckman, Stevenson Ranch
Michael Marix, Palm Desert
Bryndon B. Newberry, Valencia
W. Randolph Reiss, Los Angeles
Malcolm A. Schnee, Costa Mesa
Steven Schwartz, Los Angeles
Michael Sheehan, Newport Beach
Donald W. Wise, Corona Del Mar
Stephen E. Zbin, Camarillo
Gary S. Bobileff, San Diego
Guy Browning, Ventura
David M. Bryant, San Clemente
Carl Fung, Torrance
Richard Knox, Yorba Linda
Will Lane, Laguna Niguel
David Lloyd, El Cajon
Waldemar Lukowski, Henderson, NV
Pen Pendleton, Los Angeles
Joseph A. Sposato, Arcadia

Adam Alexander, Woodland Hills
Anthony Almada, Monarch Beach
Jack Corwin, Los Angeles
Clifford Crane, Costa Mesa
Kevin Franklin, Anaheim
James N. Gianopulos, Beverly Hills
Samuel P. McMullen, Henderson, NV
Don Murray, Laguna Beach
Toby Rohrbach, Camarillo
Rich Scharbach, Reno, NV
Jeffrey H. Stout, Manhattan Beach
James D. Swan II, Fallbrook
Patrick Van Schoote, La Jolla
Barry Walker, Olivenhain
David Wheeler, Big Bear Lake
Norman Williams, Buellton



FCALA 2002 track shirts

Our club has a few of our exclusive Track Shirts

remaining from our hosting of our fabulous National Meet in the streets of Century City. These shirts are a button down Bill Blass label, 100% ultra smooth sanded cotton in white with embroidered event logo and sleeve accent.

Help clean out Don West's garage by picking up a shirt or two at our close out price of only \$30, shipping included. Extra Large size only.

Event banners also available at only \$50 each.

Please mail your order and payment to:

Don West
585 Via Del Monte
Palos Verdes Estates, CA 90274

Please allow two weeks for delivery.





FCA SW

1st FCA-SW

Hearst Castle Ride & Drive

Saturday, May 1st & Sunday, May 2nd, 2004



In 1919 George Hearst told architect Julia Morgan: "Miss Morgan, we are tired of camping out in the open at the ranch in San Simeon and I would like to build a little something." By 1947, Hearst and Morgan had created "La Cuesta Encantada" - The Enchanted Hill - an estate of 165 rooms, 61 bathrooms and 127 acres of gardens, terraces, pools and walkways. The Hearst Castle is now a San Simeon State Historical Monument.

Join us for what will be one of our two 2004 FCA signature driving events!

Our weekend will begin early Saturday morning when after discussing our secret route, we will depart to some of the most amazing back-roads in Southern California. (Those who have participated on our previous signature events such as Furnace Creek or Mineral Springs know what we are talking about.) After driving for a few hours we will stop for lunch and continue to our exclusive hotel along the coast for an evening of relaxation, which will include a fantastic dinner with old and new friends. On Sunday morning after having breakfast at the hotel, we will depart to the castle for a private tour and encounter first hand the majesty and beauty of this historical treasure. After the castle tour you will be free to return home or continue exploring the San Simeon area on your own.

To sign up photocopy the coupon below and mail it with your check payable to FCA Southwest Region to our Club Office at:

Hearst Castle SIGN UP
Ferrari Club of America Southwest Region
4358 Nogales Drive
Tarzana, CA 91356

or Fax to: (818) 343-0859.

FCA 1st FCA Hearst Castle Ride and Drive SIGN UP COUPON Saturday May 1st & Sunday May 2nd, 2004

Please Reserve () King Deluxe Rooms, 2 people \$380.00

Please Reserve () Rooms King Double Room 2 people \$320.00

Name(s) _____

Address _____

City State Zip _____ Email _____

Mail to: Ferrari Club of America Southwest Region, P.O. Box 1000, Enclosed (FCA-SW Region)

Charge my MC _____ VISA _____ Amex # _____ / _____ / _____

Exp. Date _____ / _____ Name on Card _____

Signature on Card _____

Rooms listed above will be given on a first come first serve basis.

Cut-off date to sign up is April 1st, 2004 This special event is limited to 25 rooms so sign up SOON!

Additional information will be sent to out to registrants approximately two weeks before the event.

For further information please contact:

Event Chair: Tony Cole at (818) 222-6646

Event Co- Chairs: Carlos Amato (310) 446 1554 / Walter Meyer (310) 471 2744

The driving committee is most enthusiastic to introduce this new event in 2004.

We look forward to a great get away weekend.

Weekend Ride & Drive

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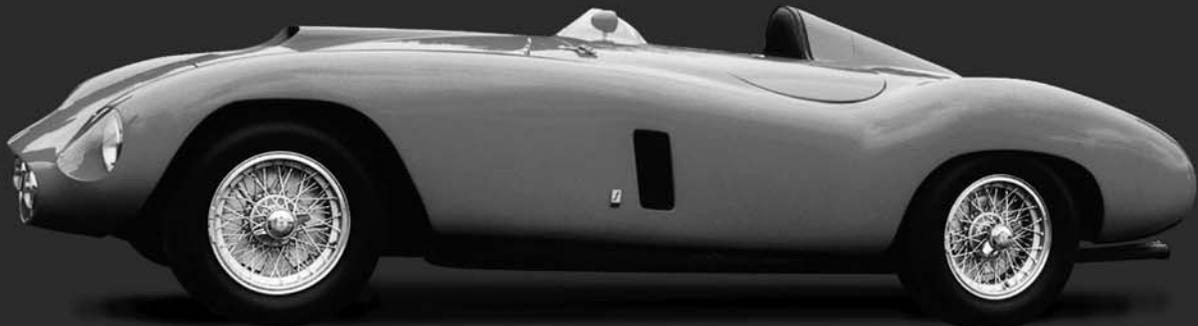
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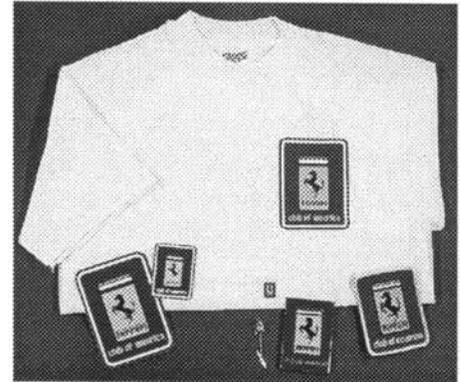
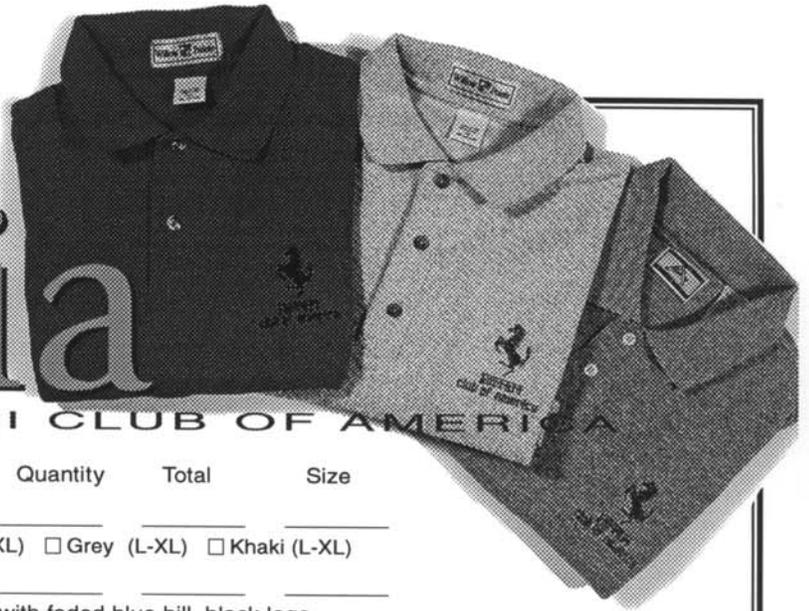
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Regalia

FERRARI CLUB OF AMERICA



FCA Wearables

	Price	Quantity	Total	Size
FCA Polo Shirt, cotton pique knit	35.00	_____	_____	_____
Colors — <input type="checkbox"/> White (M-XL) <input type="checkbox"/> Black (M-XL) <input type="checkbox"/> Red (L-XL) <input type="checkbox"/> Grey (L-XL) <input type="checkbox"/> Khaki (L-XL)				
FCA Cap, <input type="checkbox"/> navy with silver logo,	15.00	_____	_____	_____
<input type="checkbox"/> black with red logo <input type="checkbox"/> khaki with black logo <input type="checkbox"/> khaki with faded blue bill, black logo				
Men's FCA Denim Shirt, all cotton (M-XL)	40.00	_____	_____	_____
Ladies' FCA Denim Shirt, all cotton (M & L)	40.00	_____	_____	_____
FCA T-Shirt, heavy weight all cotton (S-XL)	15.00	_____	_____	_____
or XXL (price is 1.00 higher).	16.00	_____	_____	_____
FCA Sweatshirt, heavy weight cotton blend (L-XL)	28.00	_____	_____	_____

FCA ACCESSORIES

Name Badge (with state)	7.50	_____	_____	_____
Name as to appear on badge _____				
Name Badge (name only)	6.50	_____	_____	_____
Name as to appear on badge _____				
Vinyl sticker (3.5" x 5")	2.25	_____	_____	_____
Vinyl sticker (2.5" x 1.5") outside	1.75	_____	_____	_____
Vinyl sticker (2.5" x 1.5") inside	1.75	_____	_____	_____
Sample pack of all three stickers	5.00	_____	_____	_____
FCA Cloisonné Tie Tack	7.50	_____	_____	_____
FCA Cloisonné Lapel Pin	7.50	_____	_____	_____
FCA Jacket Patch (3" x 4")	5.00	_____	_____	_____
PRANCING HORSE back issues	12.00	_____	_____	_____

issues available: #84, 89, 94, 96, 97, 99, 103, 104, 105, 106, 108, 110, 111, 113, 114, 115, 116, 117, 118, 119, 120, 121, 122, 123, 124, 126, 127, 128, 130, 131, 132, 134

Shipping & Handling	Wearables	\$4.50	_____	_____
	Small Items	\$2.50	_____	_____
	(no charge if shipped with <i>Wearables</i>)			

Overseas shipping is charged at cost. Please specify surface, or air mail

PHs inside US. \$3 for 1-3 copies or \$5 for 4 or more _____

PHs Overseas, \$3 each copy _____

Total. \$ _____

Make check payable to:
Ferrari Club of America
or Charge

VISA
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Street address required for UPS delivery. Items may be shipped separately and arrive at different times. Mail order form to: F. C. A. P. O. Box 720597 • Atlanta, GA 30358 • If paying by charge card, form may be faxed to (770) 936-9392.

Name _____
Phone: _____
We may need to call if there is a question or problem
Address _____
City _____ ST _____ ZIP _____
Card Number _____ Exp. Date _____
Signature _____



MEMBERSHIP APPLICATION

As an FCA member, you will be entitled to attend Ferrari Club Of America events. These include an annual meeting (hundreds of Ferraris, hundreds more people, a swap meet, concours, rally, track event, and banquets) as well as many smaller regional events. Also, you will regularly receive the club's two periodic publications. The monthly NEWS BULLETIN will bring you a calendar of events, classified ads, Formula One race coverage, and more. The quarterly magazine PRANCING HORSE is where you'll find in-depth features on particular Ferrari types, interviews with "Ferrari people", visits to Ferrari-related production facilities and museums, information on Ferrari literature and models, and coverage of Ferrari gatherings both here and abroad, all thoroughly illustrated with colorful photos and drawings.

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Check here if you do not wish your phone number published in the Membership Directory

Occupation _____

Let us know your interests Rallies Autocross Maintenance

Driving Schools Concours Social Other _____

If you own or have owned a Ferrari, please complete the following. The data will be used to compile an American Ferrari Register. If your car is a non-production model, or has unusual features, please enclose photos for the file. Feel free to attach additional sheets if necessary.

Ferrari model _____

Serial number _____ Year _____

Body Style _____ Body Maker _____

Body material (fenders - not opening panels) _____

Known previous owners _____

Unusual features or modifications _____

Competition history _____

New Member National and Regional Dues \$ 135.00

FCA National Publications

Inside U.S. or Canada \$15.00, Outside \$25.00Total \$ _____

Make check (U.S. residents) or International Money Order in U.S. dollars (for non-U.S. residents) payable to: Ferrari Club Of America, or charge Visa Mastercard

Card Number: _____ Expiration Date _____

Signature _____

Mail Application to: Ferrari Club of America, P.O. Box 720597, Atlanta, GA 30358
If paying by charge card, application may be faxed to: 800-328-0444

Classified Ads

Ferrari Cars For Sale

2000 Ferrari 360 F1 Coupe: Red/Tan, 6,000 miles, like new car. New updated clutch assembly and software for perfect shifting. \$139.5 K, Call Kevork: 818-755-9555. 06/04

2002 360 Spider: S/N 128977. US model, 5100 miles, yellow w/full black leather with yellow stitching interior; front & rear Challenge grill, red calipers, Scuderia Ferrari shields, modular wheel rims, electric seats, space saver wheel kit, battery charger, 6 CD changer. Immaculate. \$219,000 OBO. Call 310-544-9955 (CA). 04/04

1990 348 TS: S/N #87080. Yellow with tan interior. 28,000 miles. Immaculate Condition. New Bridgestone tires, bra, car cover, Stereo with CD. All books, tolls, and receipts. \$59,900. Rick 805.496.1196 CA. 04/04

Ferrari Items

Fila F2002 F1 Team Shoes, Red/Black mesh.

Brand new in box, size 7 1/2. \$50. (310) 453-4100. 02/04

Other Cars For Sale

1929 Ford Model A Roadster Shay Reproduction. Burgundy w/black wings, rumble seat, 40,000+ miles. Looks and runs great! \$9,000. Jim Bindman 818-240-2010. 06/04

Miscellaneous Items For Sale

Road and Track Magazines complete, with binders through 1983, Issue No. 1 is reprint. \$2,200.00. **1965 Monaco poster** showing Ferrari, serial numbered, purchased by Dean Batchelor at the race and transferred to me from Dean, 17" x 28", appraised at \$600.00, sell for \$500.00. **Bill Motta oil painting** on board of Venetian scene, 40" x 60", Motta's paintings usually sell for \$6,000.00, will sell for \$4,500.00 or best offer.

Ed Niles (818) 715-7150; email: edniles@cyberhotline.com. 02/04

Our thanks to the Petersen Automotive Museum

for allowing our club to use their meeting room for holding our monthly board meetings. **FCA Southwest Region.**



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FCA/SW Policies

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Advertisements: Commercial Ad Rates for the Newsletter are per issue as follows:

Full Page	(7 1/2" x 9 1/2")	\$200.00 - \$250.00
Half Page Horiz.	(7 1/2" x 4 3/4")	100.00
Half Page Vert.	(3 3/4" x 9 1/2")	100.00
Quarter Page	(3 3/4" x 4 3/4")	75.00
Business Card	(2" x 3 1/2")	40.00
Business Classified	40 words	10.00

Prices are based on artwork per required specifications. Extra charge for art fees. Ads run in three consecutive issues receive a fourth free. A check made payable to The Ferrari Club of America must accompany all ad submissions. Contact Jim Bindman at (818) 240-2010.

A classified section is available as a service to FCA Southwest Region members for brief ads for cars, parts, and/or accessories relating to the marque. Ads will run for two issues. Ads for services and ads containing long lists of cars and/or parts will be considered commercial.

Address Change: Allow four weeks notice. Mail recent label and new address to: Demetri Zafirris/FCA-SW Region, 4358 Nogales Dr., Tarzana, CA 91356 or call (818) 774-1500 ext. 203. Be sure to include an extra \$7.50 with your membership if you want a FCA name badge.

Missing Sempre: Contact Demetri to let us know you did not receive your newsletter. Call (818) 774-1500 ext. 203.



The FCA/SW has a limited number remaining of these collectible banners by famous Ferrari artist Carlos Brigandi, commemorating the US debut of the 355 Spider on Rodeo Drive in Beverly Hills. 4' x 8' size.

Only \$175 + 10 shipping. Send your remittance to: Ferrari Club of America 621 S. Andreasen Drive Escondido, CA 92029 Tele: 760.489.8339, ext.107



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- Picnic at the Petersen
- Ride & Drive to Monterey
- Monterey Pacific Region
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- Southern California Historic Sports Car Festival at California Speedway
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