



SempreFerrari

Newsletter of the Ferrari Club of America Southwest Region



7/8

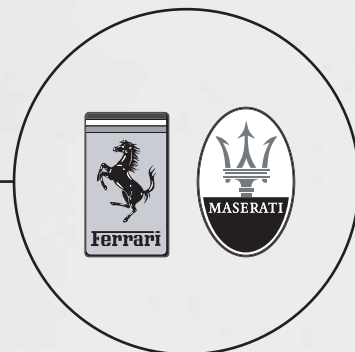
2004

Volume 11 Issue 4

COMING EVENTS

Picnic at the Petersen
Ride & Drive to Monterey
Angeles Crest Tune-Up Drive
Drive to Furnace Creek

FERRARI & MASERATI
— of ORANGE COUNTY —



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President's Corner by Murray Cogan



Dear FCA members:

Summer has arrived and the season for weekly car events begins.

Recently we had a successful well attended tech session at the Auto Gallery. All cars were carefully inspected by their expert technicians and each owner was given a detailed report. Now is the time to have the work done and have your cars ready for all the upcoming events. Many thanks to Harry Gray and Tony Schwartz for your kind generosity.

Two weeks ago I attended the Canadian Grand Prix in Montreal (our hometown). While sitting in the grandstand wearing my Ferrari team shirt, a woman came over to me and handed me a decal and a pin. She explained that she is with a group called "Friends of Ferrari" that raises money for charity from corporations. I think that this is something that our FCA group would be interested in doing. She will send me the information and I will bring it to the Board meeting for discussion.

This past Saturday night, several of our board members attended the Meguiar's "Man of the Year Award" at the Kodak Theatre. Corky Coker was the recipient and "The Fab Four" performed a collection of Beatles songs.

Sunday was the annual Father's Day car show on Rodeo Drive. It is always an enjoyable event with many spectacular cars, especially Ferraris, many owned by fellow club members who took home several great trophies. BRAVO!

Coming up is our annual picnic at the Petersen Automotive Museum on July 25th featuring 40 years of the 275 and 330GT and honoring 50 years of Ferrari in North America. In August is the Monterey weekend followed by the FCA National Event at Quail Lodge and Laguna Seca.

We hope to see you all there.

President
Ferrari Club of America, Southwest Region



7/8

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Sempre Ferrari

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FCA Southwest Region events in bold

We look
forward
to your
participation
at our
events!

July

- 10th Southwest Region Board Meeting 9:00AM.
- 25th Picnic at the Petersen - featuring 40 years of the 275 and 330 GT and honoring 50 years of Ferrari in America. Lunch by Burgers and Pie. Free to FCA members. Info: Wally Clark 714-630-9202. Registration on page 14.

August

- 7th Southwest Region Board Meeting 9:00AM.
- 12th Ride & Drive to Monterey Info: Bill Inglis 949-481-5954. Registration on page 20.
- 12-15th Monterey Weekend. Pacific Region tent. Registration on page 22.
- 15-19th FCA Annual Meet in Monterey. Registration on page 24.

September

- 11th Southwest Region Board Meeting 9:00AM.
- 19th Angeles Crest Ride & Drive. Tino Mingori 310-474-8769 and Bob Boas 310-454-6671. Registration on page 28.

October

- 9th Southwest Region Board Meeting 9:00AM.
- 17th Newport Concours at Strawberry Farms Golf Course. Info: Wally Clark 714-630-9202.

November

- 5-7th Drive to Furnace Creek in Death Valley
Tino Mingori invites you to support your civic duty to enlist for the run to Death Valley. A recruiting form will be published in the next Sempre Ferrari.
Please contact our event recruiter:
Tino Mingori:
tino.mingori@stanfordalumni.org
310-474-8769



- 7th Best of France and Italy Car Show and Swap Meet at Woodley Park in Van Nuys, CA. Info: 626-797-4221.
- 13th Southwest Region Board Meeting 9:00AM.

December

- 19th Annual FCA Christmas party cruise of Newport Harbor Details to follow. Info: Marv Landon 800-444-3374 ext 2350.

FCA Southwest Region Board Meetings

Held the second Saturday of each month at 9:00AM at the Petersen Automotive Museum, 6060 Wilshire Blvd (at Fairfax), Los Angeles CA 90036 unless otherwise specified.

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Gran Touring Classics



Article by Matthew Stewart Ettinger
Photos by Wally Clark

Ettinger Fun Run Driving, Collections and Lunch

Hi there FCA members, thinking of those of you that did not join us on the Ettinger Fun Run in April. I thought you might be interested in how it all went, rain and all. It went splendidly thank you. The support by the members was fantastic, 95 sign ups in all. First off, I want to make it quite clear that I have a tough enough time remembering my own name let alone all the members and their marvelous Ferraris that showed up on that day, you're not being slighted in the least by me not including your names and cars in this write up.

It was a great day in spite of the rain. The first stop on our tour was Grand Touring Classics in Long Beach just south of the Long Beach Airport. Our host was Norbert Hofer, owner of this magnificent Ferrari service center. The shop was spot-

less, loaded with outstanding cars in for repairs and service amidst many lifts and parts bins. It was as professional in appearance as any dealership's service department. After filling up on a continental style breakfast we all blasted off in the rain to our second stop.

Up the road a piece was a private collection of cars and memorabilia of Mr. Kenny Tucker. His hospitality was outstanding and you just had to be there to take in all that was in his collection. It included his house that was filled to the rafters with collectables plus a rather large doll collection. We filled up on fresh popped corn and we were off to our third stop.

The route to our third stop included some drive time on the freeways which is always exciting and unpredictable. Thankfully the timing was such that most if not all the gang bangers were busy cleaning their weapons, the drunks were just getting seated and the cops were picking out the freshest



Kenny Tucker's collection





Boyd Coddington's shop



A \$100,000 Street Rod



Dunkel Bros. Museum



Larry Johnson's estate

pastry. The route took us through some great country roads, no side walks or street lamps to dodge through the turns.

We all arrived at Boyd Coddington's hot rod shop. Boyd made his mark in history many years ago by designing and hand-building some of the world's most famous and recognized hot rods. His facility began with a fantastic looking showroom of incredible looking hot rods that were all for sale to the public. We were given full access to his custom wheel manufacturing area and the custom car building shop that was as clean as a surgeon's hat. The shop was filled with cars in different stages of completion. It was an outstanding opportunity to see first hand the facility where his TV series is filmed for the discovery channel. After filling our eyes with hot rod candy we were off to our forth stop on the tour.

The Dunkel Brothers, Peter and David graciously opened their Museum so that we could enjoy all that they have collected over the years. The collection was diverse to say the least. It included a magnificent '30s wooden Chris Craft boat, race cars, a Porsche tractor that had been restored to the 9's, motorcycles, models, Ferrari collectables and motoring memorabilia. It was a hot stop no doubt. By this time we were beginning to feel faint from hunger and we were getting anx-

ious to get to our last and fifth stop which included lunch.

The last stop on our tour took us to the private residence of Larry Johnson which covered two acres of beautifully manicured grounds. Tucked away in the rear yard were Larry's 6 car garage buildings housing a collection of cars, old car-tooned graphic lunch boxes and show cases filled with memorabilia. The large garage gave off a feeling of being on the street as you were looking at a mural depicting a Studebaker dealership next to a Ford showroom. The place was just the right touch to finish off a car related tour.

Now to lunch, I feel myself salivating like Pavloff's dog just thinking about that incredibly tasty barbequed brisket of beef. It was so good that it would make a vegetarian think twice. I went through several scenarios trying to figure out a plan on how to hijack the leftovers. The rain turned itself off and the day ended with a wonderful club tour. There was a little snag in the directions, but that just goes to show you why Lewis and Clark never bothered to ask me to go with them. A tour like this or any club tour for that matter takes a lot of energy and time, but the member turn out and participation is totally the reward for the effort. So let me say here and now, THANK YOU ALL, YOU MADE MY DAY. **SF**



Auto Gallery Tech Session Article and photos by Bill Inglis

On Saturday June 5th approximately forty Ferraris showed up at the Auto Gallery in Woodland Hills as guests of owners Tony Schwartz and Harry Gray.

Gary Kawakami the Ferrari service manager had arranged for his technicians to inspect FCA club member's cars free of charge. The other purpose was to show off the new Ferrari service center complete with 10 service lifts. Each car was put up on a lift and the owner was invited to join the technicians in the inspection area. Afterwards the owner was given a written report of any items that might need attention.

David Freed of Premier Motorsport was handing out samples of touch up paint and there was also a paintless dent removal specialist that took care of at least one Ferrari that had a fender ding.

The Auto Gallery hosted a delicious Italian lunch for all club members whether they had a car being inspected or just along for the ride.

This was a very successful event and once again proved that the Auto Gallery wants to support our club and become the primary service center for our beloved Ferraris.

In closing I would like to acknowledge the Ferrari technicians Eric, Rafi, Dustin and Kenny who now work in a new spacious well equipped shop with all the latest diagnostic equipment to satisfy the most finicky of Ferrari owners. **SF**



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Ferraris on display



Article and photos by Wally Clark



Fred Bogardus" Rambler

Beverly Hills Mercedes Benz

Classics For Charity XI

We had a good showing of Ferraris for this show held on April 18, 2004. Among all the classic, custom, hot rods and motorcycles were a good selection of vendors. The showroom had some nice cars in it: the Ferrari of Washington 360 ALMS series champion car, the Petersen Auto Museum's Magnum PI 308 from the TV show, the ex-Don Ricardo Mercedes Targa Florio, a 250 Europa from Symbolic Motors and, of course, the new Mercedes SLR and Maybach. Even some "Monster Garage" creations of Jesse James were on display.

Thanks to all the FCA members who showed their cars! **SF**

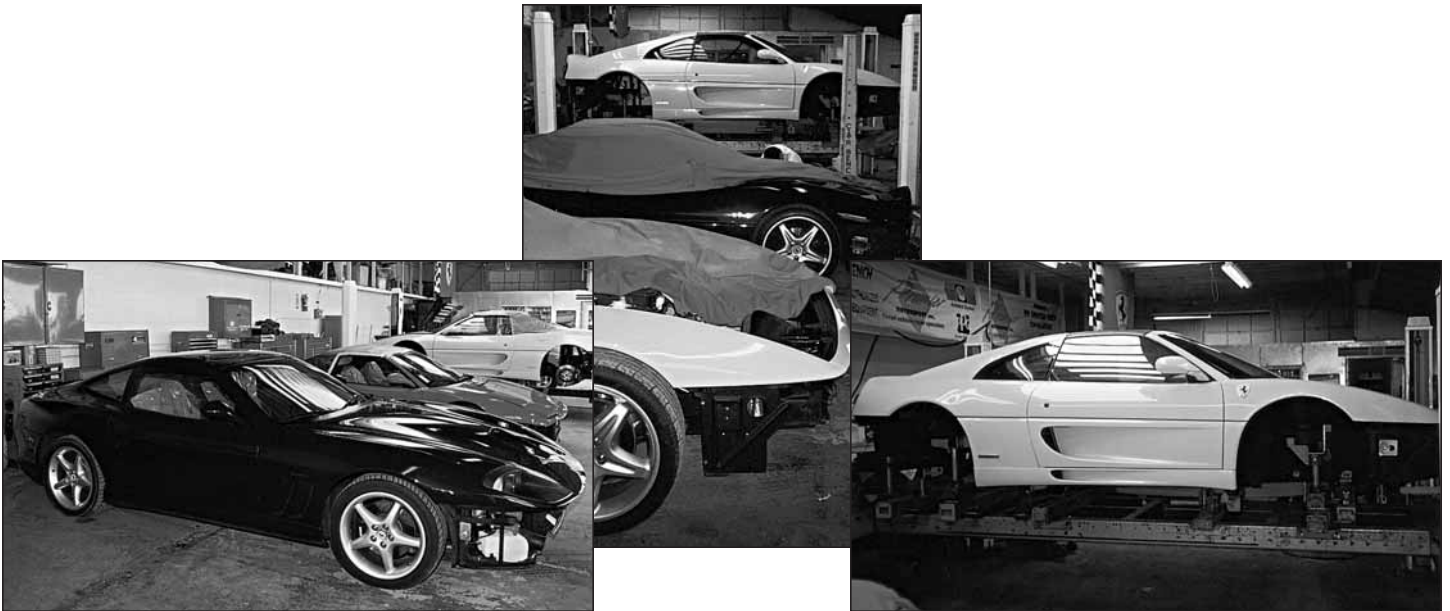


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PICNIC AT THE PETERSEN

Have Lunch with us at our Club's
Picnic at the Petersen Automotive Museum
Sunday, July 25th, 2004
10:00AM - 3:00PM

Featuring the 40 years of the 275
and 330 GT
Also honoring 50 Years
of Ferrari in America

Bring your Ferrari for special display complete with
admission to the Petersen Museum gallery.

Complementary Burger and Pie lunch
for members or for new members who
sign up for FCA membership at the event.*



Tex K. Otto



Ferrari SpA

RSVP for FCA SW at the Petersen Automotive Museum

COMPLETE ALL INFORMATION - PLEASE PRINT CLEARLY

Please mail RSVP to:
Ferrari Club of America-Southwest Region
4358 Nogales Drive, Tarzana, CA 91356
or Fax RSVP to:
(818) 343-0859

or Email RSVP to:
Demetri Zafaris <cnbigd@earthlink.net>
For event information
Call Wally Clark 714-630-9202

Name(s) _____ Day Phone _____

Address _____ Eve Phone _____

City _____ State _____ Zip _____ Email _____

Ferrari Year and Model you are bringing _____

Number of people attending _____ *Non-member admission/lunch fee \$20. per person.

Thank you for your continued support of the Ferrari Club of America-Southwest Region.

Automotive Events of Interest

Events where you can show or drive your Ferrari

July

15th Motorsports High Speed Driving Clinic at Willow Springs Raceway
Info: Michael Lederman 310-721-2516.

18th Art Center For Design car show in Pasadena
Info: Chad 626-396-2435.

August

14th Russo and Steele Collector Automobiles Presents Monterey Sports and Muscle at the Marriott Saturday, August 14th, 2004, Downtown Monterey California
Auction starts: Saturday 5:00 pm, Preview all day Friday 13th and Saturday 14th
Preview FREE - Bidders Credentials \$100.00. Bidders Credentials include Catalog and 1 guest
Pre-register at: www.russoandsteele.com, Email: info@russoandsteele.com
480-517-4005 phone, 480.517.9112 fax.

September

15th Motorsports High Speed Driving Clinic at Willow Springs Raceway
Info: Michael Lederman 310-721-2516.

19th Palos Verdes Concours at the beautiful Rolling Hills Country Club. Easy access on to lush fairways with lots of trees. There will be several Ferrari classes of early competition and pre 1972 cars.
Info: Don West 310-378-2954 or Ron Pinto 310-721-1932.

19th Crystal Cove Coastline Car Classic car show sponsored by Corona del Mar Chamber of Commerce. Open to all Ferraris. Info and entry form, Wally Clark 714-630-9202.

November

6-7 Open track event with Pantera Club at Willow Springs Raceway
Info: Kevork Hazarian 818-755-9555.

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Alain Prost and the 1990 Ferrari Formula 1

Tipo 641/2 S/N 121

Article by Shin Takei Photos by author and George Carroll



While there is no disputing that Michael Schumacher is the greatest Ferrari driver and the best Grand Prix driver of all time, there were many before him who are legends of Formula 1 racing. One such driver and my favorite is Alain Prost.

Known as “il professore” Prost joined Ferrari already crowned World Champion in 1990 and brought with him the coveted Numero Uno on the car. At McLaren the year before, he beat his teammate Ayrton Senna to become Campione del Mondo in the last race at Suzuka. Watching Prost race a car was like watching poetry in motion. He was always smooth and had beautiful car control. He always portrayed himself as a gentleman and had very few exhibitions of emotional outbursts. In 1989, the FIA changed the Formula 1 rules banning turbo-charging and Ferrari produced an all-new design to contest the World Championship by John Barnard sporting a V-12 normally aspirated engine producing more than 600 horsepower. These cars were also the first to use the now common semi automatic paddle shifters located aft of the steering wheel. I consider these cars to be the most beautiful GP cars along with the 312 T, 312 T2 and T3 of the mid-seventies. Nigel Mansel and Gerhard Berger ran car numbers 27 and 28 respectively. Unfortunately, the combination of Prost, Senna and McLaren Honda was unbeatable in 1989. I will never forget the beautiful scream these V12s emitted when driven in anger I personally heard at Phoenix three years in a row. They were the best sounding Ferrari engines ever made.

In the late 1980's at the height of the economic bubble and buoyed by a strong Yen, Japan was enjoying a massive prosperity with humongous gains in the stock market and real estate values and every-

one was blessed with extra cash. The value of any model Ferrari had climbed to an all time high. Art Corporation located in Osaka was the largest moving company in Japan. Headed by a determined and caring founder Chiyono Terada, a diminutive lady looking very much like a typical Japanese doll, Art0123 as it was known, revolutionized the way moving was defined in Japan by providing an efficient system of virtually allowing the customer to just sit and watch as everything in his habitat was packed, labeled, loaded and moved the way a woman would want her belongings handled. Gone were the muscular, smelly sweaty men in t-shirts, replaced by clean, young boys and girls who had been educated in discipline and manners. This enabled Art0123 to become a very profitable business. Mrs. Terada's husband was a car freak and with the excess cash decided to form a car dealership called ArtSports. An impressive all glass tower dominated the premises that not only dealt in new and used contemporary exotic cars but classic sports cars as well. While the young energetic staff was enthusiastic, none of them knew anything about classic sports cars. At that time ArtSports was the biggest importers of gray market sports cars in Japan. Ferraris, Lamborghinis, Porsches, Mercedes, McLarens, Bugattis and all of their tuner variants were parked side-by-side in their beautiful showroom.

Meanwhile the burst of the bubble meant the end for the so-called overnight brokers who jumped on the bandwagon during the eighties. As you may remem-

ber in those days we all miss, you couldn't go wrong buying any old Ferrari because it was already more valuable the next day. The young buyers of ArtSports, armed with literally millions of dollars were swarmed over by these types, and they were taken to the cleaners most of the time. With little experience they knew nothing about provenance, nothing about authenticity, nothing about restoration and nothing about what the real value of a given Ferrari should be. Case in point: They paid close to 3 million dollars for a F40 LM only to find that it was a replica. Some of you may remember my story called *The Worst 100 Point Concours Restored Daytona in the World* in a previous issue of *Sempre Ferrari* or *The Finish Line*. That was their car.

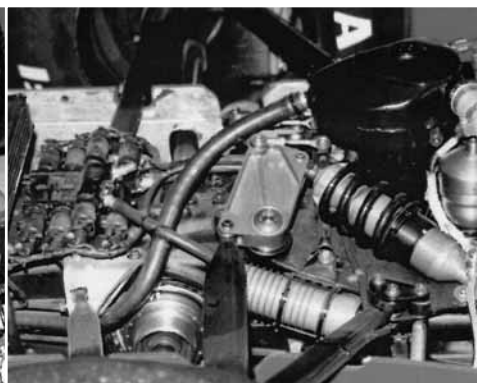
In the early nineties, Ferrari of North America President and CEO Gian Luigi Longinotti Buitoni convinced Luca Cordero Di Montezemolo, Chairman and CEO of Ferrari Spa. and the powers that be in Maranello that Ferrari dealers in the United States were not up to par with the image that Ferrari wanted to project and decided to launch a factory dealership with everything under their control. And so was conceived Ferrari of San Francisco located on the north side of the bay across the Golden Gate Bridge in Mill Valley. Standing next to a lagoon, the vast glass and stucco buildings did exude a Mediterranean influence. But one could easily see that the proposed budget for the completion of this monument was blown away by the fine details demanded by the Italian consortium. To pay for this



George Carroll



Shin Takei



Shin Takei

big hole in their accounting statement, Ferrari decided to sell some gems from their racing stable. Prominently displayed in their new factory-owned show room were two recent Formula One race cars, a 1989 F1 640 S/N 113 driven by Gerhard Berger and a 1990 F1 641/2 S/N 121 driven by Alain Prost. Together with a turbo era F1 car driven by the late Michele Alboreto, an F40 LM said to be the last constructed shared the showroom with new Ferraris of the period.

The announcement of the newly opened showroom and the advertisement for the sale of these cars were shared in choice enthusiast magazines. Being a fan of Alain Prost and the 640 series F1 racecar, I called ArtSports and immediately got the attention of the young man heading their classic car division. Mr. K. (he will remain anonymous) was a Ferrari fan and his passion and enthusiasm for classic Ferraris were next to none. The only problem was that his knowledge was based mostly on information he read about in books, magazines and watching videos. The scary thing was that he ran the classic sports car division and had the authority of buying anything he wanted. Naturally the choice was quite canted toward his personal taste. When I contacted Ferrari of San Francisco, they informed me of a Grand Opening party the next week and together with ArtSports were invited to attend this event on the spot. Mr. K. arrived in Los Angeles and we flew up to San Francisco. Being aware that we probably would have no time to check into our hotel before the reception I made sure I was dressed to the hilt so that I wouldn't blow my cover that I was from Los Angeles and look insulting or disrespectful to the San Francisco crowd. We drove straight to

Mill Valley and toured the fabulous dealership. The architecture was something that would look at home in Toscana. The sales rep there informed us that Gian Luigi would be attending the event that evening. We got to see, feel and touch these cars as well as sit in them. We were introduced to Gianfranco Fantuzzi, the chief mechanic assigned to Alain Prost. He had been reassigned to San Francisco and came from the factory with the two F1 cars. Gianfranco directed the mechanics who carefully removed the body covers revealed the beautiful V-12 Formula 1 engine, compact transmission and the suspension componentry which were huge secrets in their active days. There in front of our eyes were mechanical masterpieces of the highest technological tour-de-force clothed in the most sexy formula car bodies. As I sat in this car and squeezed the steering wheel I realized that Alain Prost had a much smaller butt than I did but the suede racing seat signed by Prost and made by Schedoni felt comfortable indeed. I imagined myself speeding through Curva Parabolica at Monza onto the straightaway past the grandstands. This was as close as I can get and I was actually sitting in the seat. This car came in 2nd at the Belgian GP, 2nd at the Italian GP, 3rd at the Portuguese GP, 1st at the Spanish GP prior to the Japanese GP where Alain Prost's Championship fight came to an end and 3rd at the Australian GP where Senna was crowned the World Champion. While Mr. K. was ogling the cars I pulled the sales rep over and discussed prices. Being just a sales rep. but proud of his wares, he was unable to give us any break. Furthermore, he informed me that Ferrari of North America would not pay an outside broker any commis-

sion, period. With that in mind and enjoying a nice cup of espresso we awaited the arrival of Gian Luigi. For those who don't know it Gian Luigi comes from the famous Buitoni pasta family which manufactures all kinds of pasta and is definitely one of the nobility of Italy.

Mr. K. asked questions such as whether or not the engines were original, to which Gianfranco answered no because many engines were blown up on the bench, during testing, during qualifying or during a race. But the cars were fully refurbished by the factory prior to delivery. We were also assured these were not T-cars and actual cars that were driven. While we waited we were privileged to see the other cars that were available for sale. There was a superbly restored one-off 212 Export Coupe for sale and parked nearby. In a separate building, all the new cars were on display and true to Ferrari standard, the attention to detail and refinement of not just the display but the quality of the architecture including hardware and lighting fixtures were second to none. At this time I asked Mr. K. if he was interested in the Prost car. He said he was very interested but he didn't know if he could sell such a car in Japan. I reminded him of the significance this car had at Suzuka and with serious fans of both Prost and Ayrton Senna in Japan, displaying this car in their showroom in the middle of the new Ferraris would surely draw attention and lead to more sales. I further suggested running a tape of this car in action on a video to hype up the showroom. With that his eyes gleamed and soon thereafter Gian Luigi entered the showroom. At Suzuka in 1990, Ayrton Senna had 78 points and Alain Prost 71. If Prost won he would have 81 points and if Senna came



The Crash at the 1990 Suzuka Grand Prix. Ayrton Senna's Marlboro McLaren collides with Alain Prost's Ferrari ensuring Senna's 1990 World Championship.

in 5th or less, Prost would have gone on to win the Championship. Therefore like the previous year, all eyes were on this race but in the first corner, Senna who had pole position and Prost who was second collided and went off course, thus awarding Senna the Championship. On this year the tenth anniversary of Senna's unfortunate death at Imola, I hate to bring it up that Senna later admitted to purposefully colliding with Prost to ensure his win.

Gian Luigi was immaculately dressed in a fine Italian suit with a matching tie and kerchief neatly tucked in his breast pocket. After the greetings and handshake, Gian Luigi and the sales rep excused themselves and returned to ask me where we were with the possible sale. I informed them that Mr. K. was from Osaka and because of that he would ask for a discount and so a best price should be offered. Not surprisingly they then insisted that the price offered was already the lowest possible. I then excused myself to discuss the matter with Mr. K. Of course, Mr. K. said he wouldn't buy without a discount, but in the same breath he told me he was also interested in the Berger car as well as the F40LM or three big cars. Now that I had a bargaining chip in my hand, I went over to Gian Luigi and the sales rep and asked again for a best price for all three cars. Their eyebrows indicated a smile and dollar signs were flashing in their mind, but the suave Gian Luigi never winced once and instructed the sales rep to go calculate the offer. We all went upstairs to the showroom with wooden floors displaying classic production Ferraris. While we waited, I discussed the hope of the return of Ferrari Championship in Formula One with Gian Luigi.

At this time guests arrived for the Grand Opening party and Gian Luigi excused himself to mingle with the invited guests as well as dignitaries and the press. We also went down, joined the

crowd and enjoyed the superb cocktail party with a live quintet performing classical favorites. I was sampling a superb Chardonnay when Mr. K.'s jet lag caught up with him so we went back up stairs and no sooner did he sit down in a sofa he was cutting z's. Downstairs, Gian Luigi was on the microphone addressing the guests and welcoming them to their new facility. The sales rep came out of his office and waived to Gian Luigi down below. Soon we could hear his footsteps coming up the stairs and the two went behind the doors of the office. I glanced at the still sleeping Mr. K. and shook his shoulder. The two emerged from the office and the sales rep handed me the new offer. I showed it to the half awake Mr. K. and he told me to ask for more discount and promptly went back to sleep. I discussed the issue and Gian Luigi walked up and was visibly upset. I am sure that from his standpoint, he was not going to sell these precious gems to some dealer in Japan at a discount price. After some intense moments of negotiating back and forth, I decided to discuss my commission. I explained to them that either they include me in the deal or there just won't be any because I have total control of what Mr. K. will or will not buy, which was the truth. It was now time for dinner and Gian Luigi invited us downstairs to join him at his table but because Mr. K. was in no shape to even sit up straight I cordially declined his offer and excused ourselves. We left with the understanding that we would continue our discussion the next day as Mr. K. needed to sleep over the offer.

We checked into the hotel and headed to a Japanese restaurant because Mr. K. ate only Japanese food. While we savored sashimi and warm sake I asked him if Mr. Terada would agree to this purchase, he told me he wasn't going to tell him. The next morning we returned to Ferrari of San Francisco and Mr. K. signed

the contract worth a over two million dollars. The cars came with starters and spare tires and wheels but nothing else. The ensuing weeks were spent arranging for the payment and delivery of the cars which included another go around of payment schedules that were not in line with the purchase agreement, no doubt the result of Mr. K. having to explain his purchase to Mr. Terada. I spent considerable time suppressing the ire of Gian Luigi who expected this payment to lessen the cost of the fabulous San Francisco dealership. When the cars arrived in Osaka, they created quite a sensation and ArtSports enjoyed a steady stream of curious car aficionados and ultimately helped in the sales of their cars. There were even demonstration runs in Suzuka and at the private circuit in Aida where the Grand Prix of the Pacific was run. I continued to field questions such as what is the black button on the lower left side of the instrument panel below the red button. Each time I would call Gianfranco Fantuzzi and his answer would be that the configuration changed from race to race and locations of switches and its purpose have been long forgotten. The most entertaining question was if there was an owners manual for these cars. I am delighted to have been involved in such an important transaction involving my favorite Ferrari GP cars. **SF**

EPILOGUE:

ArtSports continues today as the gray market importer of exotic cars but no more classic cars. Mr. K. is in jail for using company funds to buy cars he sold for himself. Gian Luigi Longinotti Buitoni is the president of an Italian hi-speed watercraft company. Alain Prost's 641/2 was still sitting in the showroom at ArtSports as late as last year. Gerhard Berger's 640 is in a private collection in Japan. Shin Takei has several scale models of the 641/2.

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PORSCHE





Ride & Drive t o Monterey

Thursday, August 12th, 2004



Starting Point:

24050 Ventura Boulevard, Calabasas, CA.
The new Gallery Ferrari Showroom in
Calabasas, adjacent to the Parkway Calabasas
northbound off-ramp on the 101 Freeway.

Complimentary refreshments and
restrooms, courtesy of Gallery Ferrari.

Time: 8:00 a.m. We plan to leave at 9:00 sharp.

Fuel: Chevron station across the street.

Lunch: Shore Cliff Restaurant, Best Western,
2555 Price Street
Shell Beach, CA 93449
(805) 773-4671

Cost: \$35.00 per person.

Mail payment to:

FCA Southwest Region
4358 Nogales Drive
Tarzana, CA 91356

Fax: (818) 343-0859

Hotels: Country Inn by Carlson (closest)
(818) 222-5300

Executive Inn, Woodland Hills
(818) 347-8080

Extended Stay America, Woodland Hills
(818) 710-1170

*NOTE: Remember this is not a speed contest.
All participants assume full responsibility
for their own safety.*

Ride & Drive to Monterey Registration

PLEASE PRINT CLEARLY

Name(s) _____

Address _____

City State Zip _____

Phone _____

Email _____

\$35 per person X (number of persons) _____ Total enclosed \$ _____

___ Check enclosed payable to FCA Southwest Region

___ Charge to my MC ___ VISA ___

Account # _____ / _____ / _____ / _____

Exp Date ____ / ____

Name on Card _____

Signature _____

Thank you for your continued support of
the Ferrari Club of America-Southwest Region.

CHECK LIST:

1. Fuel in car. We will be making several stops but it is a good idea to leave with a full tank. There is a Chevron Station one block west of our meeting place.

2. Check tire pressures including your full size spare if equipped.

3. Check fluid levels. This is a long drive so it is also a good idea to check the oil and water levels.

4. Give adequate room. Keep reasonable distance from the car in front to avoid rock chips, especially if you take Highway 1 after lunch.

5. Noon lunch. If you become bored and wish to go a little faster, we will meet you at Shore Cliff Restaurant at Noon.

6. There will be reserved parking for Ferraris at the Restaurant

7. Bill Inglis' cell phone:
(818) 512-7049.

Please make your Ride & Drive/
luncheon reservations early as seating
is limited.

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The Spirit of Monterey lives on

National Meet 2004 Kick-Off Party at Concorso Italiano

Friday, August 13, 2004 9:00 AM – 5:00 PM

The National Meet 2004 Kick-Off Party is held in conjunction with the "Concorso Italiano" at the Black Horse Country Club. All Ferraris on the field will be a part of the Concorso Italiano and must complete the Concorso Italiano 2004 Exhibitor Application.

A limited number of Dino's (206/246/308GT4) will be judged on a first come first serve basis. To enter a car for judging an additional fee is due when registering to Concorso Italiano. See the Concorso Italiano application on the CI web site www.concorso.com.

Concorso questions call Tish Thinesen (408)736-3494 Or Myles Kitchen (831)688-1841

or email: tisht2@aol.com

Additional information at www.concorso.com

Corral & Tent at the Monterey Historic Races

Saturday & Sunday August 14 & 15, 2004

We will again have a viewing tent at Laguna Seca at turn 5 for an exciting view of the Vintage Races. On Saturday, a BBQ lunch and soft drinks will be included. Space is limited so do not be one of the disappointed! Remember prior years when we sold out early. With Ferrari being the featured Marque, we will have a track parade on Saturday and the parking Corral is going to be different than previous years; the Corral will be available for non-Ferrari as well. Please complete the registration form and check all that is appropriate so that we can make all the required arrangements. Tickets to access the track grounds (necessary to reach our corral) are available directly from the track at www.laguna-seca.com

Send this form with payment made to FCA PACIFIC

REGION to:

Alberto Mellone

253 Havenwood Circle

Pittsburg, CA 94565

Saturday & Sunday Corral and Tent
(includes soft drinks and lunch on Saturday)

____ persons @ \$85 per person (\$110 after August 1st) \$ ____

Name: _____

Address: _____

City/State: _____

Zip: _____

Tel: _____

Email: _____

I(we) will go to the track with:

☐ Ferrari ☐ Brand X ☐ Public Transport

If going to the track with a Ferrari please indicate:

Model: _____ year: _____

☐ I am planning to be in the track parade

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REGIONE SICILIANA

Friday, August 13th, 2004 • 9:00 a.m. to 4:30 p.m.

Black Horse Golf Course at Monterey Bay • Seaside, California.

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The Ferrari Dino, the Dino Reunion
and the Fiat Dino

**FCAPR Kick-off Party
for the 2004 National Meet**



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Monterey, California * August 16 - 19, 2004

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WEB: www.fca2004.com

☐ **Attendee Information:**

Guest Name _____	Phone: _____
Spouse/Guest Name (only if paying) _____	Fax: _____
Address (for confirmations): _____	Email: _____
City, State, Zip Code: _____	

☐ **Registration Fees:**

FORMULA 1 (Limited to 175 max. Includes all events: Registrant Gift Package, Pebble Beach Sunday Shuttle, Rally Car Entry, Concours Car Entry, 2 days of Track Car Entry & Lunches, Monterey Aquarium Dinner, Receptions and Awards Banquet):

\$975 per person \$ _____

FORMULA 2 (Same as F1, except **NO** Track Car Entry):

\$650 per person \$ _____

DRIVER'S SCHOOL (Limited to 125 max. Requires F1 or F2 Registration):

\$395 per person \$ _____

FORMULA JUNIOR (For minors under the age of 18, attending the event with F1 or F2 registrant. Includes admittance as a spectator to all day events from Sunday, 8/15, Aquarium Dinner and Awards Banquet):

\$350 per person \$ _____

ADDITIONAL CAR ENTRY - TRACK (F1 Registrants Only):

\$250 per car \$ _____

- CONOURS (F1 or F2 Registrants):

\$100 per car \$ _____

- RALLY (F1 or F2 Registrants):

\$50 per car \$ _____

FCA ANNUAL MEET EVENT PACKAGE TOTAL: \$ _____

- ♦ **Cancellation Policy:** Registrations are non-transferable. To receive a full refund, less \$100 Processing Fee, all cancellation must be made in writing and received by April 15, 2004. After this date, registration Fees are non-refundable.

☐ **Hotel Accommodation:**

DOUBLETREE HOTEL MONTEREY

Two Portola Plaza, Monterey, CA 93940

- ♦ **Rate:** \$199 plus tax (\$219 tax inclusive). Rooms are available starting from Sunday, 8/15.
- ♦ Reservations are accepted on a first come, first served basis and require a 3 night minimum stay.
- ♦ Registration, Mercado, Receptions, Rally Brunch, Award Banquet will take place at the Hotel. Shuttles will also leave from the Hotel.
- ♦ Attendees confirmed at the Doubletree from Sunday night will receive \$50/night reg. fee discount (max. \$200); refunded after the Meet.
- ♦ A reservation confirmation will be e-mailed, faxed or mailed to the contact person. If you need to make any changes, please contact VIP M&C. Do not call the hotel directly, they will refer you back to us.
- ♦ Cancellation Policy: 48 hours prior to arrival to avoid 1 night's room & tax penalty.

Guest Name(s):	1. _____	Arrival Date: _____
(Sharing the same room)	2. _____	Departure Date: _____
Special Request:	<input type="checkbox"/> Smoking <input type="checkbox"/> Non-Smoking <input type="checkbox"/> 1 Bed <input type="checkbox"/> 2 Beds	
	<input type="checkbox"/> ADA Compliant <input type="checkbox"/> Other: _____	

☐ **Method of Payment** (For the above selected registration fee and hotel reservation deposit):

CREDIT CARD: ☐ MasterCard ☐ Visa ☐ AMEX ☐ Discover
I agree to have the above fees charged to my credit card account by VIP Meetings & Conventions.

CC#: _____ Exp. Date: _____

CC Holder Name: _____ Signature: _____

☐ **CHECK** Make it payable to **VIP Meetings & Conventions.**

Total Enclosed \$ _____

Questions? Contact:

RON PROFILI: rprofil@napanet.net
JOHN HURABIELL: lotusman@pacbell.net
GIL GILFIX: ggilfix@pacbell.net

FAX: (707) 254-1606
FAX: (415) 387-8061
FAX: (650) 938-1273

Phone: (707) 254-1600
Phone: (415) 387-3001
Phone: (650) 961-5480

Sixth Annual Ferrari Gathering at the Barnyard

Saturday, August 14, 2004



Join us at The Barnyard for our
Sixth Annual Ferrari reception.

Just off Highway 1, The Barnyard is a European style center in the midst of beautiful gardens in full bloom. Again this year we will have a private Ferrari Corral with special Ferrari Only Parking, so bring your car and enjoy a casual early evening. There will be embroidered caps and tee-shirts supplied by Khakis of Carmel for all bringing a Ferrari.

Join other Ferrari owners after a day at the races and before dinner and the auctions. Come enjoy some wine and champagne and a wide variety of foods prepared by some of the areas best restaurants. This year we plan to begin at about 4:30 p.m.

Directions to the Barnyard:

Take Highway 1 South, one mile past Ocean Avenue, Turn left at Carmel Valley Road,
Turn right at Carmel Rancho Blvd.,
Turn right at Carmel Rancho Lane and go one block to the Barnyard and Look for RED!

We will have an entire section of the parking lot reserved for Ferrari Parking Only.

We look forward to seeing you there. Bob & Linda Turner

Fourth Annual "Monterey Sports and Muscle at the Marriott" to Feature World's Most Desirable Automobiles

Russo and Steele's August 14th Auction - One of the Premier Events of Monterey Car Weekend

FCA Member Free Bidder's Credential Offer

Russo and Steele is offering a free bidder's credential to any FCA member with their FCA membership card.

Russo and Steele will present the 4th annual Monterey Sports and Muscle at the Marriott on Saturday night, August 14th in Monterey. This ultra-premium collector car auction is concurrent with the prestigious Pebble Beach Concours d'Elegance and Monterey Historic Races at Laguna Seca. The event will showcase the finest in European Sports, American Muscle, Customs and Hot Rods all at NO RESERVE.

Some of the featured cars will include a private collection of vintage Ferraris, an Alfa Romeo SSZ prototype once driven by Formula One World champion Phil Hill and a 1969 Boss 302 Mustang raced by Parnelli Jones in the Trans Am series. Last year's sale featured 55 cars and grossed 2.6 million dollars. Auction founder Drew Alcazar, has built a reputation on quality, integrity, professional discretion and camaraderie amongst enthusiasts with his collector car boutique auctions.

An auction preview will be held on Friday, August 13th from 10:00am to 5:00pm. It will be open to the public and admission is free. The Monterey Marriott is located at 350 Calle Principal in Downtown Monterey.

Russo and Steele is offering a free bidders credential to any FCA member with their FCA membership card.

For more information, to consign or obtain a bidder's credential, visit www.russoandsteele.com.



Member's Travels

Our members get around



MARANELLO, ITALY

Jim Bindman, our advertising chairperson, forwards his picture taken outside the Ferrari factory gate where he and his wife visited. He reports that he turned down offers to sell his FCA teeshirt.



MONTREAL, CANADA

FCASW President Murray Cogan with Ferrari Pit Crew member M. Cusimano at the Canadian Grand Prix to celebrate another Scuderia win.





Track Events

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at speed

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July
15th

Motorsports High Speed Driving Clinic at Willow Springs Raceway
Info: Michael Lederman 310-721-2516.

September
15th

Motorsports High Speed Driving Clinic at Willow Springs Raceway
Info: Michael Lederman 310-721-2516.

November
6-7

Open track event with Pantera Club at Willow Springs Raceway
Info: Kevork Hazarian 818-755-9555.

We regularly schedule Kart Driving Schools throughout the year for Adults and Youths. These schools are both fun and a great learning experience for current and future drivers of all ages.

Contact Kevork at 818-755-9555 to be placed on a contact list for future Kart activities.

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E-MAIL: info@sportscarcompany.com



FCA Tune-Up Drive

Sunday, September 19, 2004



On Sunday, September 19, members of the FCA-SW will once again enjoy a wonderful morning of motor-ing through the beautiful and varied California landscape north of Los Angeles. Last year's outing greeted us with blue sunny skies and crisp air. An interesting and scenic back road route has been selected where you can enjoy the beauty of the landscape along with the sound of your favorite Italian machinery. You'll get a chance to see a few trees, and enjoy a touch of fall color.

Our destination will be the lovely Restaurant Le Chene, a quaint historic structure built largely of natural river rocks. At one time this building housed a gas station and auto repair shop, but now there is little trace of this former activity. In recent years the building has been transformed into a lovely country restaurant serving fine French cuisine. Find a safe spot in the ample off street parking area, and then stroll inside for a refreshing beverage and tempting Brunch in the French style. Relax and spend some time enjoying the food, the natural surroundings, and the company of fellow Ferrari owners. Here is a chance for a brief escape from the pressures of city life. So join us for a spirited drive to keep your car healthy. You'll like it to!

Sign ups: To sign up for this event, fill out the form shown below and send it to the club office (address below). Directions to the starting point will be emailed to all participants approximately one week before the event. The cost is a mere \$24.00 per person.

Tino Mingori and Bob Boas are co-organizers for this event. Please contact one of us if you have questions:

Tino Mingori: tino.mingori@stanfordalumni.org; 310-474-8769, Bob Boas: bboas@earthlink.net, 310-454-6671.

We hope you will decide to join us in September.

Sign up for the Angeles Forest Drive and Brunch, Sunday, September 19, 2004

PAYMENT DUE BY SEPTEMBER 9

Please mail reservation to:
Ferrari Club of America-Southwest Region
4358 Nogales Drive, Tarzana, CA 91356

or fax to club office:
818-343-0859

Number Attending _____ at \$24.00 per person = Total Remittance \$ _____

Name of all Participants _____

Address _____ City _____ State _____ Zip _____

Email *Important!* _____ Day Phone _____

Paying by: _____ Check - Payable to Ferrari Club of America Southwest Region

_____ MasterCard/VISA _____ / _____ / _____ Expiration Date _____ / _____

Name on Card _____ Signature _____



Barn Find

Report and photos by Wally Clark

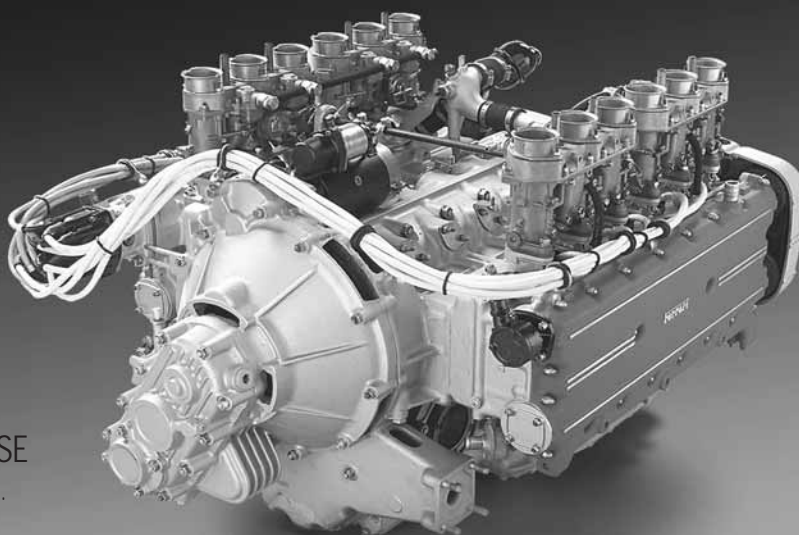


This is Tom Shaughnessy's latest "Barn Find" Ferrari. It is a Vignale bodied 250 Europa, serial no. 0313EU that has been in a barn in northern California for 20 years. These photos show the car being taken out for the first time and being documented by the History Channel TV cameramen for a future broadcast. Obviously the car needs help, but this is the way it was found!

8500 RPM should always be ready when you are.



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Legislative Alerts

Legislation to Repeal Old Car Emissions Exemption Reintroduced in California State Assembly

AB 2683 amended

The bill replaces the rolling 30-year exemption with a fixed exemption for all pre-1976 vehicles. The rolling exemption is replaced by a provision requiring the permanent testing of all POST-1976 vehicles not pre-1976, as reported in the *Sempre Ferrari*, issue 5/6, 2004.

For the complete bill, view online at:

http://www.leginfo.ca.gov/pub/bill/asm/ab_2651-2700/ab_2683_bill_20040520_amended_asm.html

Legislation to Allow Illegal Aliens to be Able to Apply For California Driver's Licenses SB 1160

The Sacramento Bee and the San Jose Mercury News editorialized in favor of Gil Cedillo's SB 1160. It was also revealed that the proponents of giving licenses to illegal aliens have spent money on extensive polling and focus groups in their attempt to pass this new bill.

Don't be fooled by the big media companies and politicians about this bill. It rewards illegal behavior by giving government-issued identification documents to those who break the law.

One pillar of this bill allows identification cards from foreign consulates to be used to qualify for a driver's license. Below is a link to a study from the Center for Immigration Studies that outlines how these cards are abused, and how they encourage illegal immigration.

<http://www.cis.org/articles/2003/matricularelease.html>

Contrary to public professions, this bill is not about making our roads and highways safer. This bill is about getting 2 million illegal aliens registered to vote in our elections.

An analysis of the bill reveals that there are no safeguards to protect our voting security. Voter registration forms require a driver's license number or Social Security Number. The bill requires the illegal alien applicant to sign a statement that driver's licenses can't be used for voting. But it does not require the Secretary of State to eliminate these potential illegal voters from the voter file. We will simply have to rely on the goodwill of applicants who are already breaking the law.

Please, tell the Governor to oppose SB 1160.

Governor Schwarzenegger
State Capitol Building
Sacramento, CA 95814
Phone: 916-445-2841
Fax: 916-445-4633
email: governor@governor.ca.gov.

Also contact your state legislators.

State Senate:
www.senate.ca.gov

State Assembly
www.assembly.ca.gov

Not sure who your legislators are? Use this link to find your Assemblyman and Senator.
<http://192.234.213.69/amapsearch/framepage.asp>

This bill requires a two-thirds vote to pass because it is to go into effect immediately AND CONTAINS A TAX INCREASE as defined by the California Constitution. If Republicans refuse to vote for the bill it will not pass.

Welcome

We invite your enthusiastic participation in our events.

our new members of the Ferrari Club of America Southwest Region



Allen Bishop, Pacific Palisades
Sean Douglass, Coto De Caza
James Gosnell, Topanga
Lori La Chuk, La Jolla
David J. Larian, Glendale
Sung Lim, Rancho Palos Verdes
Salvador S. Manzur, Upland
Mark Nureddine, Upland
George Paulos, Coto De Caza
Robert Petricca, Northridge
Clark D. Rucker, Phillips Ranch
Alfonso Sanchez, Chatsworth
David Stewart, Dana Point

FCALA 2002 track shirts

Our club has a few of our exclusive Track Shirts remaining from our hosting of our fabulous National Meet in the streets of Century City. These shirts are a button down Bill Blass label, 100% ultra smooth sanded cotton in white with embroidered event logo and sleeve accent.

Help clean out Don West's garage by picking up a shirt or two at our close out price of only \$30, shipping included. Extra Large size only.

Event banners also available at only \$50 each.

Please mail your order and payment to:

Don West
585 Via Del Monte
Palos Verdes Estates, CA 90274

Please allow two weeks for delivery.



Regalia

FERRARI CLUB OF AMERICA

FCA Wearables

	Price	Quantity	Total	Size
FCA Polo Shirt, cotton pique knit	35.00	_____	_____	_____
Colors — <input type="checkbox"/> White (M-XL) <input type="checkbox"/> Black (M-XL) <input type="checkbox"/> Red (L-XL) <input type="checkbox"/> Grey (L-XL) <input type="checkbox"/> Khaki (L-XL)				
FCA Cap, <input type="checkbox"/> navy with silver logo,	15.00	_____	_____	_____
<input type="checkbox"/> black with red logo <input type="checkbox"/> khaki with black logo <input type="checkbox"/> khaki with faded blue bill, black logo				
Men's FCA Denim Shirt, all cotton (M-XL)	40.00	_____	_____	_____
Ladies' FCA Denim Shirt, all cotton (M & L)	40.00	_____	_____	_____
FCA T-Shirt, heavy weight all cotton (S-XL)	15.00	_____	_____	_____
or XXL (price is 1.00 higher).	16.00	_____	_____	_____
FCA Sweatshirt, heavy weight cotton blend (L-XL)	28.00	_____	_____	_____

FCA ACCESSORIES

Name Badge (with state)	7.50	_____	_____
Name as to appear on badge _____			
Name Badge (name only)	6.50	_____	_____
Name as to appear on badge _____			
Vinyl sticker (3.5" x 5")	2.25	_____	_____
Vinyl sticker (2.5" x 1.5") outside	1.75	_____	_____
Vinyl sticker (2.5" x 1.5") inside	1.75	_____	_____
Sample pack of all three stickers	5.00	_____	_____
FCA Cloisonné Tie Tack	7.50	_____	_____
FCA Cloisonné Lapel Pin	7.50	_____	_____
FCA Jacket Patch (3" x 4")	5.00	_____	_____
PRANCING HORSE back issues	12.00	_____	_____
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2000 Ferrari 360 F1 Coupe: Red/Tan, 6,000 miles, like new car. New updated clutch assembly and software for perfect shifting. \$139.5 K, Call Kevork: 818-755-9555. 06/04

2002 360 Spider: S/N 128977. US model, 5100 miles, yellow w/full black leather with yellow stitching interior; front & rear Challenge grill, red calipers, Scuderia Ferrari shields, modular wheel rims, electric seats, space saver wheel kit, battery charger, 6 CD changer. Immaculate. \$219,000 OBO. Call 310-544-9955 (CA). 04/04

1990 348 TS: S/N #87080. Yellow with tan interior. 28,000 miles. Immaculate Condition. New Bridgestone tires, bra, car cover, Stereo with CD. All books, tolls, and receipts. \$59,900. Rick 805.496.1196 CA. 04/04

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for allowing our club to use their meeting room for holding our monthly board meetings. FCA Southwest Region.



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Full Page	(7 1/2" x 9 1/2")	\$200.00 - \$250.00
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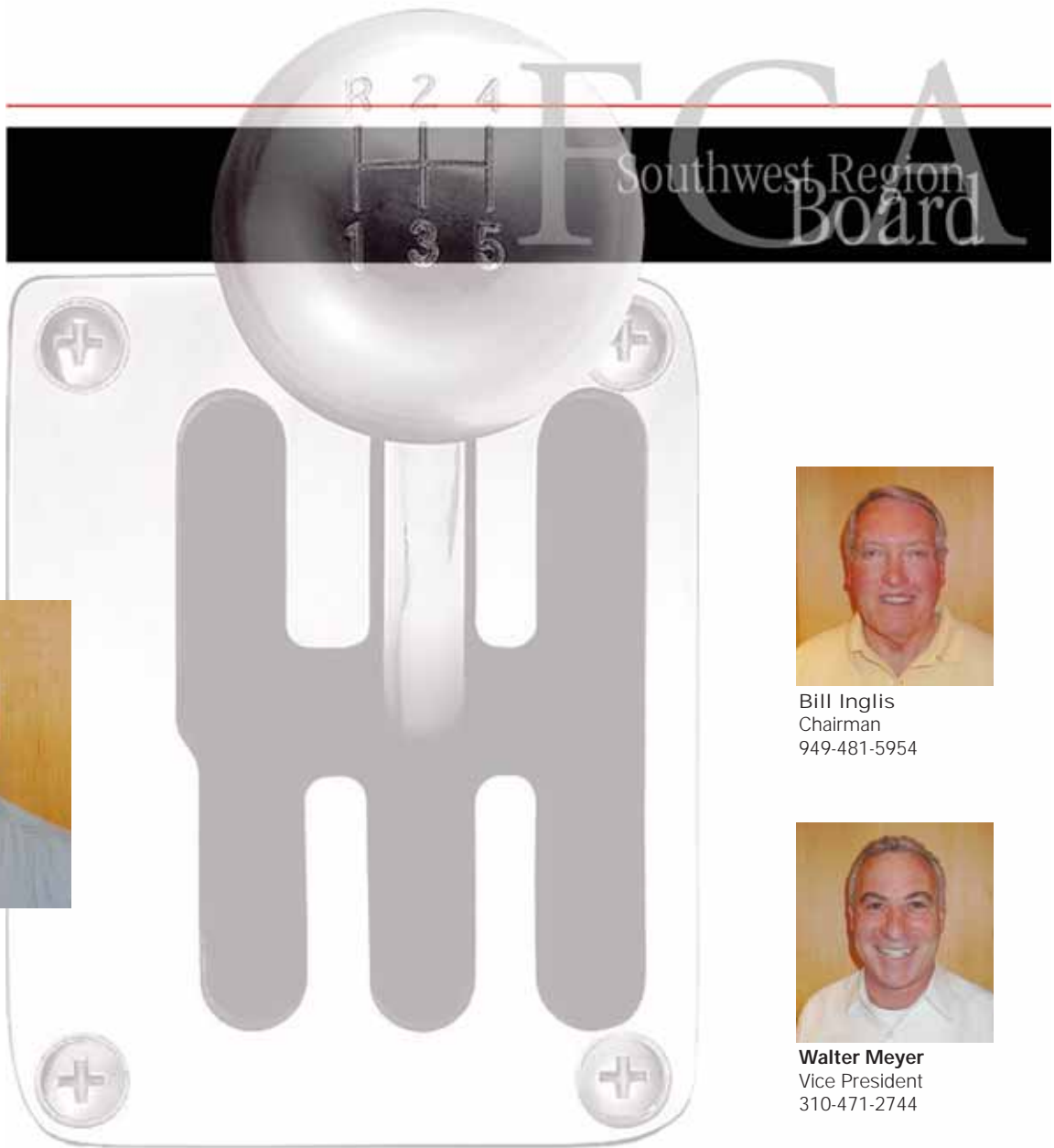
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The FCA/SW has a limited number remaining of these collectible banners by famous Ferrari artist Carlos Brigandi, commemorating the US debut of the 355 Spider on Rodeo Drive in Beverly Hills. 4' x 8' size.

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